



Annual Financial Report

June 30, 2012

PHEAA conducts its student loan servicing operations commercially as American Education Services and for federally-owned loans as FedLoan Servicing.





Management's Discussion and Analysis	2
Independent Auditor's Report	30
Basic Financial Statements:	
Statement of Revenues, Expenses, and Changes in Net Assets	31
Statement of Net Assets	32
Statement of Cash Flows	33
Notes to Financial Statements	35



This discussion and analysis of the financial performance of the Pennsylvania Higher Education Assistance Agency (PHEAA) is required supplementary information. It introduces the basic financial statements and provides an analytical overview of our financial activities. Please read it in conjunction with the financial statements that follow this discussion.

Previously, we did not consolidate the transactions of the PHEAA Student Loan Trust I (Trust) into our financial statements, because the Trust was legally separate and fiscally independent from the PHEAA Student Loan Foundation, Inc. (Foundation). On July 14, 2011, we created the PHEAA Student Loan Trust 2011-1 (2011-1 Trust) to securitize student loans and related assets, and to acquire student loans from the Foundation and issue promissory notes secured by a pledge of such assets. The 2011-1 Trust was legally separate and fiscally independent from the Foundation (similar to the Trust). As a result, we determined that the Trust and the 2011-1 Trust should be component units of the Foundation in order to keep our financial reports from being misleading due to the material relationship of the Trust and the 2011-1 Trust with the Foundation. In addition, the Trust and the 2011-1 Trust are blended component units, because they provide services entirely to the Foundation.

The Pennsylvania Higher Education Foundation, Inc. (PHEF) no longer provided services to outside third parties in the form of grants and scholarships used to promote nursing education during the 2011-12 fiscal year, but rather provided services entirely to us. As a result, we determined that the PHEF should be a blended component, instead of a discretely presented component unit.

See **Note 4 – Change in Accounting Principle (Change in Reporting Entity)** for the impact on beginning net assets due to the above mentioned changes.

Due to the change in reporting entity mentioned above, we are providing a single year presentation of the basic financial statements in this annual financial report. In the Management's Discussion and Analysis (MD&A) section that follows, we provide comparative Statements of Revenues, Expenses and Changes in Net Assets and comparative Statements of Net Assets for the years ended and as of June 30, 2012 and 2011 (Restated).

During fiscal year 2011-12, we adopted GASB Statement No. 62 – *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements* (GASB 62), which requires us to present a classified balance sheet although our operating cycle is longer than one year.

About PHEAA

Our mission is to improve higher education opportunities for Pennsylvanians. We are a public corporation and government instrumentality created by the Pennsylvania General Assembly. We serve students and schools nationally through our state grant, guaranty, servicing, and financial aid processing systems.

We administer the Pennsylvania State Grant program on behalf of the Commonwealth of Pennsylvania (Commonwealth) each year, without taxpayer support. Our business earnings fund the administration of this program ensuring that every appropriated dollar goes directly to students.

Our debt management professionals, our use of technology, and our website, YouCanDealWithIt.com, have reduced financial risk for our customers and ensured that funds remain accessible to all students. Each year the Department of Education (ED) publishes cohort default rates for lenders and guaranty agencies, and ED calculates the cohort default rate based on the percentage of a lender's or guarantor's student borrowers who enter repayment on Federal Family Education Loan (FFEL) program loans during a federal fiscal year (October 1 - September 30) and default before the end of the next fiscal year. Our two-year cohort default rate for the most recent year available, fiscal year 2010 was 6.1%, which was below the national industry average of 9.1%. Our two-year cohort default rate for fiscal year 2009 was 6.0%, which was below the national industry average of 8.8%.

We facilitate the guarantee of Federal Stafford, PLUS and consolidation loans originated before July 1, 2010. For the year ended June 30, 2012, the average original principal balance outstanding of student loans guaranteed was \$43.4 billion compared to \$46.8 billion in 2011.



We service student loans that we own and loans owned by third parties through our Commercial Servicing, FedLoan Servicing (FLS), and Remote Servicing lines of business. Our Commercial Servicing line of business services alternative and FFEL program loans. Our FLS line of business services federally owned FFEL and William D. Ford (Direct Loan) program loans. Our Remote Servicing line of business provides our system to guarantors, other servicers, and Not for Profit (NFP) servicers to use in their internal servicing operations.

Public Service Benefits

To serve Pennsylvanians effectively, we operate both inside and outside Pennsylvania. The following table highlights the public service benefits and the operating expenses incurred by us.

For the years ended June 30 (in thousands)	2012	2011
<u>Self-funded</u>		
State Grant Program supplement	\$ 50,002	-
Costs of operating state and federal governmental programs	12,603	12,698
Keystone loan program origination fees and benefits paid on behalf of borrowers	626	871
Other public service activities and outreach	3,174	3,935
	66,405	17,504
<u>Financial support funded by our business partners</u>		
Keystone loan program origination fees and benefits paid on behalf of borrowers	112	105
	\$ 66,517	17,609

We administer various programs to help students pursue higher education with the most significant Commonwealth programs as follows:

- On June 30, 2012, the Governor signed Senate Bill No. 1466, which is to provide appropriations from the General Fund for expenses for the fiscal year July 1, 2012, to June 30, 2013. The following amounts were appropriated to PHEAA:
 - for payment of the State Grant Program - \$344.9 million;
 - for the Institutional Assistance Grants - \$24.4 million;
 - for the Matching Funds Program - \$12.5 million;
 - for Higher Education for the Disadvantaged - \$2.2 million;
 - for Cheyney University Keystone Academy - \$1.5 million;
 - for the Horace Mann Bond-Leslie Pickney Hill Scholarship and for outreach and recruitment activities at Lincoln and Cheyney Universities - \$534.0 thousand; and
 - for the Higher Education for Blind and Deaf Students - \$47.0 thousand.

- The Pennsylvania State Grant Program is the largest of the Commonwealth supported student aid programs with approximately 171 thousand projected recipients and the maximum award is \$4,348 for the 2012 - 2013 award year. On June 21, 2012, the Board of Directors announced the approval of a \$75.0 million allocation to supplement the Pennsylvania State Grant Program and \$5 million for the Pennsylvania Targeted Industry Program. During the fiscal year ended June 30, 2012, our allocation to the Pennsylvania State Grant Program was \$50.0 million, which our business earnings funded, and is in addition to the \$9.7 million of costs we incurred to administer the Pennsylvania State Grant Program at no cost to the taxpayers. During the 2011-12 award year, the maximum State Grant Program award was \$4,348.

- The Institutional Assistance Grants (IAG) Program serves as an integral part of the Commonwealth's commitment to the development and preservation of a planned system of postsecondary education. The IAG program goals are fulfilled through formula grants, which help non-profit independent, postsecondary institutions to maintain enrollment levels and stabilize costs.



- The Matching Funds Program provides financial assistance to higher education institutions to assist them in capturing federal funds that require a state or local match as part of the federal grant award. It also provides matching grants to scholarship awards made by selected non-profit foundations.
- The Pennsylvania National Guard Education Assistance Program (EAP) is for members of the Pennsylvania National Guard. This program provides tuition assistance for students who enter into a service commitment with the Pennsylvania National Guard, typically for a period of six years. The maximum EAP award for full-time students (undergraduates) is the lesser of the actual tuition charged for the full-time course of study, or 100% of the tuition charged to a Pennsylvania resident at a state-owned university.
- The Postsecondary Educational Gratuities Program (PEGP) assists birth or adoptive children of Pennsylvania police officers, firefighters, rescue and ambulance squad members, corrections employees and National Guard members who died in the line of duty since January 1, 1976. The program also includes the birth and adoptive children of Pennsylvania sheriffs, deputy sheriffs and certain other individuals who were on federal or state active military duty who died in the line of duty since September 11, 2001. The PEGP covers all institutional charges for tuition, fees, room and board not covered by other grants and scholarships for students attending public colleges and universities in Pennsylvania.

Finally, we fund other public service and outreach initiatives to ensure students are aware of the financial aid opportunities available to them and to avert student loan defaults.

Operations

Our primary operations involve guaranteeing, servicing, and student loan holdings.

Guaranty Activities

We manage the Federal Student Loan Reserve Fund (Federal Fund) for ED, so there is enough money to pay lenders when their normal collection efforts fail and a borrower defaults on a student loan. For more information on the Federal Fund, see the section titled "Federal Student Loan Reserve Fund (Federal Fund)" within the MD&A.

We facilitate the guarantee of at least 97% of the principal and accrued interest on Stafford, PLUS, SLS and Consolidation loans made by a lender prior to July 1, 2010, in which the lender is party to a guarantee agreement with us.

ED reimburses the Federal Fund and the reinsurance rates vary based upon the default rates of our portfolio of guaranteed loans and the disbursement date of the loan. The following outlines reinsurance rates, which are based on the following loan disbursement dates:

- | | |
|--|------------|
| ▪ Before October 1, 1993 | 80% – 100% |
| ▪ Between October 1, 1993 and September 30, 1998 | 78% – 98% |
| ▪ Between October 1, 1998 and June 30, 2010 | 75% – 95% |

We have a federal reinsurance agreement and a supplemental guarantee agreement with ED in which ED will reimburse the Federal Fund for at least 75%, and as much as 100%, of amounts expended resulting from defaulted loans, depending on the default rates of our portfolio of guaranteed loans for that fiscal year and the disbursement date of the loan. In addition, we have agreements with ED in which ED will reimburse us for 100% of the amounts expended by us resulting from the bankruptcy, death or disability of the borrower.

We have established a loan rehabilitation program for all borrowers with an enforceable promissory note. However, the following circumstances will exclude a borrower from the loan rehabilitation program:

- A judgment has been obtained on the loan;



- Default claims were filed on the loan under Sec. 682.412 (Consequences of the failure of a borrower or a student to establish eligibility); and
- The borrower has been convicted of, or has pled *nolo contendere* or guilty to, a crime involving fraud in obtaining Title IV, Higher Education Act program assistance.

A borrower must meet the following requirements for us to consider the loan rehabilitated:

- The borrower has made nine of the ten payments required under a monthly repayment agreement;
- Nine payments have been received by us within a ten month period; and
- The loan is sold to an eligible lender.

Once the borrower meets the above program requirements, the borrower regains all benefits of the loan program, including any remaining deferment eligibility.

Servicing Activities

We service student loans that we own and loans owned by third parties through our Commercial Servicing, FLS, and Remote Servicing lines of business. Our Remote Servicing line of business provides our systems to guarantors, other servicers, and NFP servicers to use in their internal servicing operations. Furthermore, as a servicer, we are responsible for maintaining and pursuing collections on student loans.

Our Commercial Servicing line of business services student loans that were originated under the FFEL program, prior to July 1, 2010, and various alternative loan programs. Our FLS line of business services student loans that were originated under the Direct Loan program and the FFEL program, which are now owned by ED. The FFEL and the Direct Loan programs are federal programs that allow undergraduate or graduate students at eligible postsecondary schools to obtain loans.

There are four types of loans under the FFEL and the Direct Loan programs:

- Subsidized Stafford – The federal government pays the interest on these loans while the student is in school, during the grace period, and during deferments;
- Unsubsidized Stafford – The student is responsible for all interest;
- PLUS – This is a supplemental loan to parents and graduate students; and
- Consolidation – This allows the borrower to combine Stafford and certain other education-related loans, fix the rate of interest on the loans, and extend the repayment period.

On March 30, 2010, President Obama signed into law the Health Care and Education Reconciliation Act (H.R. 4872). Attached to H.R. 4872 was the Student Aid and Fiscal Responsibility Act (SAFRA) and it converted all new federal student lending to the Direct Loan program beginning July 1, 2010. In addition, SAFRA amended the requirements for awarding Direct Loan servicing contracts to NFP servicers. NFP servicers that satisfy certain requirements, such as meeting the standards for servicing federal assets; having adequate capacity to service the loan volume they are assigned; and meeting performance requirements would be eligible to service the Direct Loan program loans.

The Direct Loan program was originally enacted in 1993 under the Student Loan Reform Act of 1993, part of the Omnibus Budget Reconciliation Act of 1993 (P.L. 103-66). The federal government established the Direct Loan program in order to streamline the student loan delivery system and achieve cost savings. Under the Direct Loan program, the federal government serves as the banker and makes loans to students and their families using federal funds from the U.S. Treasury. Schools may serve as a Direct Loan originator or an ED contractor may originate the loans. Third party contractors perform loan servicing and collections of the Direct Loans.

On October 25, 2011, President Obama announced the availability of a Special Direct Consolidation Loan Program. The Special Direct Consolidation Loan Program authorized ED to offer Special Direct Consolidation Loans to eligible borrowers from January 1, 2012, through June 30, 2012. In order to be eligible to participate in this program, a borrower must have at least one student loan held by ED (either a Direct loan or a FFEL program loan owned by ED and serviced by one of ED's servicers) that is current or less than 270 days delinquent; and at least



one commercially-held FFEL program loan (a FFEL program loan that is owned by a FFEL program lender). In addition, the loans must be in grace, repayment, deferment, or forbearance.

Student Loan Holdings

SAFRA terminated our authority to originate new loans under the FFEL program after June 30, 2010. All new Stafford, PLUS and Consolidation student loans are originated under the Direct Loan program.

In the past, we issued revenue bonds and used the proceeds to make various types of student loans. We also purchased student loans from banks and other lenders. We suspended our activities as a FFEL program lender for any new loans first disbursed on or after March 7, 2008. However, we continue to earn interest subsidies and special allowance payments based on the types of student loans held within our portfolio.

ED makes interest subsidy payments to holders of qualifying FFEL program loans under the Higher Education Act of 1965, as amended, on subsidized Stafford loans while the student is a qualified student, during a grace period and during periods of deferment. ED pays the interest subsidy payments based on the amount of interest accruing on the unpaid balance, prior to the commencement of repayment or during the deferment period. We record the interest subsidy payments as "Student Loan Interest Revenue".

ED makes special allowance payments to holders of qualifying insured loans and guaranteed loans, subject to certain requirements under the Higher Education Act of 1965, as amended. ED makes the payments during any quarter in which the special allowance calculation is a positive number. For loans first disbursed between April 1, 2006 and June 30, 2010, ED will collect excess interest for quarters in which the interest rate on the loan exceeds the special allowance support level, commonly referred to as negative special allowance. We record the special allowance payments as "Student Loan Interest Revenue".

Special allowance rates vary according to the type of loan, the date of the loan disbursement, the loan period and the loan status. ED calculates the special allowance rates using the following factors:

- The average of the bond equivalent rates on the quotes of the 3-month financial commercial paper rates in effect for each of the days in such quarter as reported by the Federal Reserve in Publication H-15 (or its successor) for such 3-month period;
- The average of the bond equivalent rates of the quotes of the 1-month London Inter-Bank Offered Rate (LIBOR) in effect for each of the days in such quarter as compiled and released by the British Bankers Association;
- The average bond equivalent rate of the 91-day Treasury bills as published by the Department of Treasury; and
- A factor prescribed by law for each category of loans. This factor is added to or subtracted from the applicable 3-month financial commercial paper rate, 1-month LIBOR or 91-day Treasury bill rate.

On December 23, 2011, President Obama signed into law the Consolidated Appropriations Act, 2012 (Public Law 112-74), which provided that loan holders or entities that hold beneficial ownership interests in student loans originated under the FFEL program for which the first disbursement was made on or after January 1, 2000, and before July 1, 2010, could elect to have payments of special allowance (a federal interest rate subsidy) for the three month period ending June 30, 2012, and for each subsequent three month period, calculated using an index based on the average of the bond equivalent rates of the 1-month LIBOR for United States dollars in effect for each of the days in such quarter as compiled and released by the British Bankers Association, instead of an index based on the average of the bond equivalent rates of the quotes of the 3-month commercial paper (financial) rates in effect for each of the days in such quarter as reported by the Federal Reserve in Publication H-15 (or its successor) for such three month period.

After obtaining necessary consents of bondholders, noteholders and other third parties, we made the election to have special allowance payments (SAP) determined using the LIBOR based index described above (the "LIBOR Election"), however, we filed for, and obtained, an exception from this LIBOR Election from ED with respect to



otherwise eligible student loans pledged as collateral for certain of our outstanding bonds and notes for which the requisite percentage amount of bondholder or noteholder consent was not received with respect to making the LIBOR Election. Student loans subject to the exception will continue to have SAP determined using the index based on 3-month commercial paper (financial) rates, subject to future amendments to the Higher Education Act. As a condition to making an effective LIBOR Election, ED required us to waive all rights to special allowance calculated using the 3-month commercial paper-based index.

Forward-looking Statements

This financial report contains statements relating to future results. These forward-looking statements relate to, among other things, risk-sharing losses, servicing losses, simulation of changes in interest rates, litigation results, changes in laws and regulations, and the adoption of new accounting standards. These forward-looking statements are based on assumptions that involve risks and uncertainties and that are subject to change based on various important factors (some of which are beyond our control). Actual results may differ materially from those expressed or implied as a result of these risks and uncertainties, including, but not limited to, interest rate fluctuations; changes in political and economic conditions; competitive product and pricing pressures within our markets; market fluctuations; the effects of adopting new accounting standards; inflation; technological change; changes in law; changes in fiscal, monetary, regulatory, and tax policies and laws; success in gaining regulatory approvals when required; success in the timely development of new products and services; as well as other risks and uncertainties. Such forward-looking statements speak only as of the date on which such statements are made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events.

Description of the Basic Financial Statements

The Statement of Revenues, Expenses, and Changes in Net Assets report our revenues and expenses. This statement measures the results of our operations over a period of time.

The Statement of Net Assets includes recorded assets and liabilities. We own or control assets, and we owe liabilities. Net assets remain after assets are used to satisfy liabilities. This statement reports our assets, liabilities and net assets at a point in time.

The Statement of Cash Flows supplements these statements providing relevant information about cash receipts and payments over a period of time.

The notes to the financial statements are an integral part of the financial statements and contain important information necessary to get a complete view of our finances.

We are financed and operated similar to a private business enterprise. We follow the economic resources measurement focus and accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. While private business enterprises follow the accounting guidance issued by the Financial Accounting Standards Board (FASB), we follow the guidance issued by the Governmental Accounting Standards Board (GASB).



Condensed Financial Information

Statements of Revenues, Expenses, and Changes in Net Assets

For the years ended June 30 (in thousands)	2012	Restated 2011
Student loan interest revenue	\$ 153,722	179,615
Investment interest revenue	5,454	10,154
Interest expense on student loan financings and notes and bonds payable	(98,304)	(131,826)
Interest expense on other financings	(3,383)	(5,061)
Net interest revenue	57,489	52,882
Provision for loan losses	(3,086)	(4,535)
Net interest revenue after provision for loan losses	54,403	48,347
Servicing fees	234,656	217,146
Retention of collections on defaulted loans, net	171,117	148,842
Federal fees	26,253	28,347
Default aversion fees, net	(1,813)	(1,207)
Gain on debt retirement	25,274	-
Loss on student loan sales, net	(12,770)	(1,557)
Other	329	171
Total noninterest revenue	443,046	391,742
Operating revenues	497,449	440,089
Operating expenses	(305,091)	(288,934)
Operating income	192,358	151,155
Non-operating gains (losses)	76	(539)
Income before grants and transfers	192,434	150,616
Commonwealth of Pennsylvania grants	436,305	451,061
Federal grants	2,650	8,444
Grants and other financial aid	(510,451)	(434,305)
Grant funds returned to the Commonwealth of Pennsylvania	(8,352)	(944)
Grant funds returned to the federal government	-	(116)
Total grants and transfers	(79,848)	24,140
Change in net assets	\$ 112,586	174,756



Statements of Net Assets

As of June 30 (in thousands)	2012	Restated 2011
Current assets:		
Cash, cash equivalents, and investments (restricted and unrestricted)	\$ 910,482	827,904
Student loans receivable, net	928,297	1,086,961
Interest income receivable	106,685	134,273
Federal Student Loan Reserve Fund assets held for the U.S. Department of Education, net	67,111	62,676
Other assets	117,144	78,035
Total current assets	2,129,719	2,189,849
Long-term assets:		
Student loan receivable, net	6,611,508	7,965,088
Capital assets, net	55,706	53,628
Other assets	34,343	32,036
Total long-term assets	6,701,557	8,050,752
Total assets	8,831,276	10,240,601
Current liabilities:		
Accounts payable and accrued expenses	158,258	145,452
Student loan financings and notes and bonds payable, net	120,000	135,800
Other financings, net	2,040	1,965
Amounts related to the Federal Student Loan Reserve Fund	67,111	62,676
Total current liabilities	347,409	345,893
Long-term liabilities:		
Student loan financings and notes and bonds payable, net	7,569,232	9,071,825
Other financings, net	102,709	125,717
Accrued expenses	16,119	13,945
Total long-term liabilities	7,688,060	9,211,487
Total liabilities	8,035,469	9,557,380
Net assets:		
Invested in capital assets, net of related debt	55,557	53,264
Restricted for debt service	201,741	253,880
Restricted for financial aid grant programs	52,243	81,307
Unrestricted	486,266	294,770
Total net assets	\$ 795,807	683,221



Results of Operations

Years ended June 30

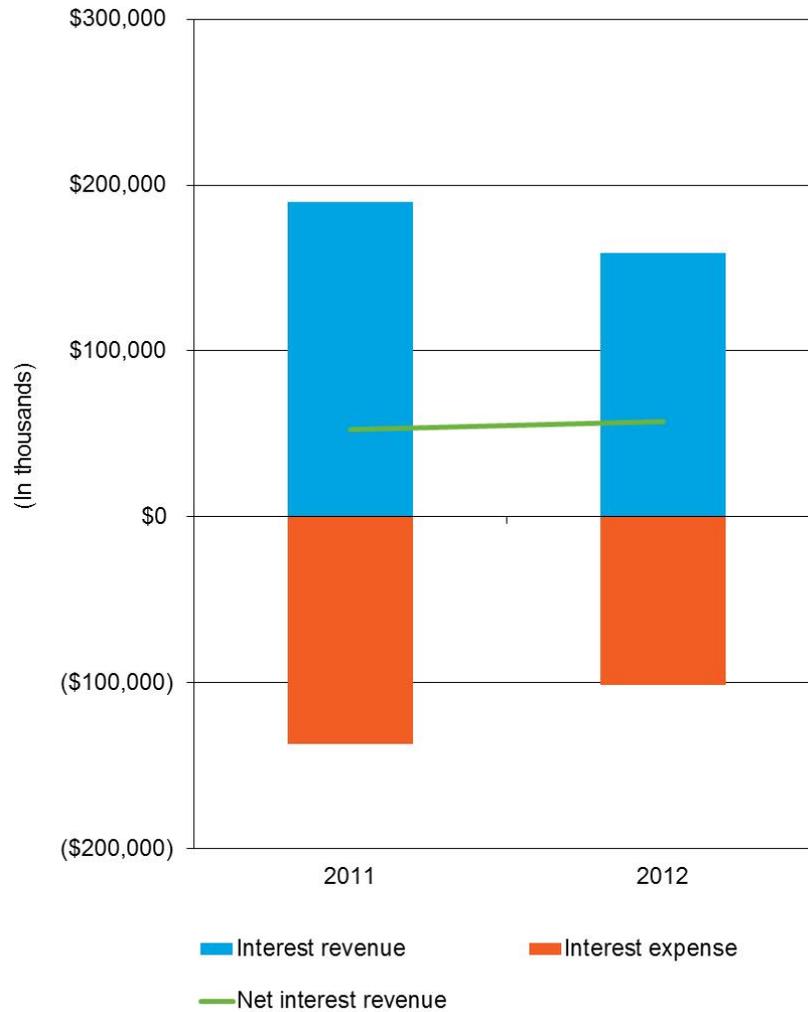


Operating income for the year ended June 30, 2012, was \$192.4 million, a 27.2% increase from operating income of \$151.2 million in 2011. Operating revenues were \$497.4 million in 2012, a 13.0% increase from \$440.1 million in 2011. Net interest revenue after provision for loan losses was \$54.4 million in 2012, a 12.6% increase from net interest revenue after provision for loan losses of \$48.3 million in 2011. Noninterest revenue was \$443.0 million in 2012, a 13.1% increase from \$391.7 million in 2011. Operating expenses were \$305.1 million in 2012, a 5.6% increase from \$288.9 million in 2011.

A more detailed explanation of the results of operations follows.

Net Interest Revenue

Years ended June 30



Net interest revenue results primarily from the interest rate margin in our portfolio of student loans, although we have investments and debt not related to those student loans that can also create net interest revenue.

For the year ended June 30, 2012, net interest revenue was \$57.5 million, an 8.7% increase from net interest revenue of \$52.9 million in 2011. The increase in net interest revenue was mainly due to a decrease in interest expense on student loan financings and notes and bonds payable due to the bond refunding that took place on July 14, 2011.



The following table shows the average rates earned on interest earning assets and the average rates paid on interest bearing liabilities.

For the years ended June 30, (balances in thousands)	2012		Restated 2011	
	Balances	Rate	Balances	Rate
Average interest earning assets				
Student loans receivable, net	\$ 8,400,364	1.83%	\$ 9,587,921	1.87%
Investments	817,752	0.67%	747,467	1.36%
	<u>\$ 9,218,116</u>	<u>1.73%</u>	<u>\$ 10,335,388</u>	<u>1.84%</u>
Average interest bearing liabilities				
Student loan financings and notes and bonds payable, net	\$ 8,520,115	1.15%	\$ 9,774,795	1.35%
Other financings, net	125,165	2.70%	161,242	3.14%
	<u>\$ 8,645,280</u>	<u>1.18%</u>	<u>\$ 9,936,037</u>	<u>1.38%</u>
Net interest margin		0.55%		0.46%

The following table shows the net interest margin on student loans.

For the years ended June 30	2012	Restated 2011
Student loan yields	2.98%	3.04%
Consolidation loan rebate fees	(0.76)	(0.72)
Premium amortization	(0.32)	(0.37)
Lender origination fees	(0.07)	(0.08)
Student loan revenue	<u>1.83%</u>	1.87%
Cost of funds	<u>(1.15)</u>	(1.35)
Net interest margin on student loans	0.68%	0.52%

For the year ended June 30, 2012, the decrease in the balance of our average interest bearing assets was due to our decreasing student loan portfolio, since we suspended our activities as a FFEL program lender for any loans first disbursed on or after March 7, 2008, and the sale of \$462.9 million of student loans that was part of the bond refunding that took place on July 14, 2011.

For the year ended June 30, 2012, the decrease in the balance and rate of our average interest bearing liabilities was due to our scheduled debt payments and to the bond refunding that took place on July 14, 2011. On July 14, 2011, we purchased and cancelled \$1.9 billion of taxable auction rate security bonds and \$433.6 million of tax-exempt auction rate security bonds from the 1997 Master Trust, and issued \$1.7 billion of floating rates notes with an interest rate of 3-month LIBOR plus 1.10%.

See **Note 9 – Notes and Bonds Payable and Other Financings** for more details on our student loan holdings and weighted-average interest rates.



The following rate and volume analysis shows the relative contribution of changes in interest rates and changes in volumes to changes in net interest revenue.

For the years ended June 30 (in thousands)	2012 vs. 2011 (Restated)		
	Increase (decrease) attributable to change in		
	Increase (decrease)	Rate	Volume
Student loan interest revenue	\$ (25,893)	(3,645)	(22,248)
Investment interest revenue	(4,700)	(5,655)	955
	(30,593)	(9,300)	(21,293)
Student loan financings and notes and bonds payable interest expense	(33,522)	(16,601)	(16,921)
Other financings interest expense	(1,678)	(546)	(1,132)
	(35,200)	(17,147)	(18,053)
Net interest revenue	\$ 4,607	7,847	(3,240)

Although, the amounts we earn on student loans involve interpreting and complying with complicated regulations issued by ED, our portfolio of student loans consists of variable-rate loans. As of June 30, 2012, 3% of the variable-rate loans change was based upon changes in the 91-day U.S. Treasury Bill rate, 19% of the variable-rate loans change was based upon changes in the 3-month financial commercial paper rate, and 78% of the variable-rate loans was based upon changes in the 1-month LIBOR. As of June 30, 2011, 3% of the variable-rate loans change was based upon changes in the 91-day U.S. Treasury Bill rate and 97% of the variable-rate loans change was based upon changes in the 3-month financial commercial paper rate. The change in the interest rate mix of our variable-rate loans was due to the LIBOR Election we made during the period ending March 31, 2012. See the section titled "Student Loan Holdings", pages 6-7, for more details on the LIBOR Election.

For the year ended June 30, 2012, the decrease in the volume of our student loan interest revenue was due to a decreasing student loan portfolio, since we suspended our activities as a FFEL program lender for any loans first disbursed on or after March 7, 2008, and due to the bond refunding that took place July 14, 2011.

For the year ended June 30, 2012, the decrease in the rate of our investment interest revenue was due to lower returns earned on our investments.

For the year ended June 30, 2012, the decrease in the rate and volume of our student loan financings and notes and bonds payable interest expense was due to a \$2.3 billion bond refunding that took place July 14, 2011. For more details on our debt financing activity, see the debt financing activity table within the section titled "Debt Activity and Capital Assets" of the MD&A.

For the year ended June 30, 2012, the decrease in the rate and volume of our capital and other financings interest expense was due to management exercising a call option on \$15.0 million of Capital Acquisition Refunding Bonds, Series 2001 on April 2, 2012.

Interest Rate Risk Management

Student loans are generally variable-rate assets, so we generally fund them with variable-rate debt.

In the table on the next page, we categorize variable-rate assets and liabilities by reset date and fixed-rate assets and liabilities by their maturity dates. An interest rate gap is the difference between the volumes of assets and liabilities maturing or re-pricing during specific future time intervals. The table includes only those assets and liabilities related to our student loan financings and notes and bonds payable. However, as of June 30, 2012, we had \$638.2



million of cash, cash equivalents and investments and \$35.7 million of student loans, as well as other assets and liabilities, not included in the analysis below, because they do not relate to the student loan financings and notes and bonds payable.

If a period gap is positive, it means there are more assets than liabilities re-pricing during the period. If interest rates rise in a period with a positive gap, net interest revenue will increase. Conversely, if interest rates fall in a period with a positive gap, net interest revenue will decrease.

The opposite is true when the period gap is negative. This occurs when more liabilities than assets are re-pricing during the period. If interest rates rise in a period with a negative gap, net interest revenue will decrease. If interest rates fall in a period with a negative gap, net interest revenue will increase.

The gap analysis that follows reflects rate-sensitive positions as of June 30, 2012, and is not necessarily reflective of positions that existed throughout the period.

As of June 30, 2012 (in thousands)	Interest rate sensitivity period					
	3 months or less	3 months to 6 months	6 months to 1 year	1 to 2 years	2 to 5 years	Over 5 years
Assets						
Restricted cash and cash equivalents	\$ 272,286	-	-	-	-	-
Student loans, net	7,226,648	90,007	178,109	6,559	2,490	303
Other assets	76,996	14,993	8,001	7,876	14,267	20,398
Total assets	7,575,930	105,000	186,110	14,435	16,757	20,701
Liabilities						
Student loan financings and notes and bonds payable, net	7,569,232	120,000	-	-	-	-
Other liabilities	27,605	355	-	-	-	-
Total liabilities	7,596,837	120,355	-	-	-	-
Net assets						
Restricted for debt service	\$ -	-	-	-	-	201,741
Period gap	\$ (20,907)	(15,355)	186,110	14,435	16,757	(181,040)
Cumulative gap	\$ (20,907)	(36,262)	149,848	164,283	181,040	-
Ratio of interest-sensitive assets to interest-sensitive liabilities and net assets	99.7 %	87.2 %	-	-	-	10.3 %
Ratio of cumulative gap to total assets	(0.3) %	(0.5) %	1.9 %	2.1 %	2.3 %	- %



Allowance for Loan Losses

FFEL Program Loans

The allowance for loan losses-FFEL program loans represents our estimate of the costs related to the risk sharing on FFEL program loans only. This allowance does not include the risk associated with non-FFEL program loans, such as private, uninsured, and Health Education Assistance Loan (HEAL). We record a provision for loan losses on "FFEL program loans" as follows:

- FFEL program loans - The allowance for loan losses represents our estimate of the costs related to the risk sharing on the FFEL program loans and it is a weighted average calculation based upon the following guarantee rates:
 - 100% of the unpaid principal balance of each loan disbursed before October 1, 1993;
 - Not more than 98% of the unpaid principal balance of each loan disbursed on or after October 1, 1993 and before July 1, 2006; and
 - Not more than 97% of the unpaid principal balance of each loan disbursed on or after July 1, 2006 and before July 1, 2010. Student loans were no longer originated under the FFEL loan program on or after July 1, 2010.

This allowance along with the allowance for loan losses-other program loans (Non-FFEL) are included in the section titled "Allowance for loan losses" in **Note 7 – Student Loans Receivable, net**.

In making our estimates, we consider the trend in default rates in our portfolio and changes in economic conditions. When a student loan defaults, the guarantor reimburses the lender based on the disbursement date of the student loan. We record a charge-off for the difference between the ending balance of the student loan and the guarantee rate discussed above.

We report the allowance for loan losses-FFEL program loans in the following table along with the allowance for loan losses – other program loans (Non-FFEL) on the following page within "Student loans receivable, net" within the Statement of Net Assets. The provision for loan losses on FFEL student loans in the following table along with the provision for loan losses on non-FFEL program loans on the following page are included in the "provision for losses" within the Statement of Revenues, Expenses, and Changes in Net Assets.

As of June 30 (in thousands)	2012	Restated 2011
Balance at beginning of period	\$ 11,289	12,204
Provision for losses	4,194	3,635
Charge-offs	(3,714)	(4,550)
Balance at end of period	\$ 11,769	11,289
Ending balance of FFEL student loans	\$ 7,386,186	8,836,594
Allowance as a percentage of ending balance of student loans	0.16%	0.13%

As of June 30, 2012, we believe the allowance for loan losses is adequate to cover the inherent losses on our FFEL student loan portfolio.

Other Program Loans (Non-FFEL)

The allowance for loan losses-other program loans (Non-FFEL) represents our estimate of the risk associated with non-FFEL program loans, such as private and cure loans. We record a provision for loan losses on "other program loans" as follows:



- Private loans – We record a provision for loan losses on private loans when the student loan delinquency status is no longer current and/or in-litigation. Included with private loans are loans formerly guaranteed by The Education Resource Institute, Inc. (TERI). For those loans formerly guaranteed by TERI, we record a provision for loan losses on 100% of the loan balances that have a payment delinquency status of 121 days and greater, and those loans classified as “claims filed but not paid”.
- Cure loans – We consider a loan to be in “cure” status when a due diligence violation has occurred on a PHEAA owned loan and the servicer is attempting to correct or “cure” the loan. When a student loan enters a cure status, the guarantor will not guarantee the student loan and reimburse the lender for the outstanding principal and interest of the loan if the borrower defaults on the student loan while in a cure status. A loan can become incurable after three years of unsuccessfully trying to cure the loan, if a loan does not pay-off within the defined terms (i.e. 120 months for a 10 year Stafford loan), or due to an origination error. We record a provision for loan losses on any loans that have been in a cure status for greater than 24 months, and any loans considered incurable.

These allowances along with allowance for losses on FFEL program loans are included in the section titled “Allowance for loan losses” in **Note 7 – Student Loans Receivable, net**.

We report the allowance for loan losses-other program loans (Non-FFEL) in the following table along with the allowance for loan losses-FFEL program loans from the previous page within “Student loans receivable, net” within the Statement of Net Assets. The provision for loan losses on non-FFEL student loans in the following table along with the provision for loan losses on FFEL program loans from the previous page are included in the “provision for losses” within the Statement of Revenues, Expenses, and Changes in Net Assets.

As of June 30 (in thousands)	2012	Restated 2011
Balance at beginning of period	\$ 5,439	4,413
Provision for losses	(1,108)	900
Recoveries	69	126
Balance at end of period	\$ 4,400	5,439
Ending balance of non-FFEL student loans	\$ 134,183	162,642
Allowance as a percentage of ending balance of student loans	3.28%	3.34%

As of June 30, 2012, we believe the allowance for loan losses is adequate to cover the inherent losses on our non-FFEL student loan portfolio.



Delinquencies have the potential to adversely affect earnings through increased collection costs and charge-offs. The June 30, 2012, table below presents our student loan delinquency trends on FFEL and non-FFEL student loans, but does not include \$10.9 million of student loans categorized as in-litigation, \$10.2 million of student loans categorized as uninsured and \$519 thousand of student loans with credit balances.

As of June 30, 2012 (in thousands)	FFEL		Non-FFEL		Total	
Loans in-school/in-grace	\$ 79,530		\$ 1,175		\$ 80,705	
Loans in deferment and forbearance:						
Deferment	913,994		4,481		918,475	
Forbearance	859,508		1,592		861,100	
Total loans in-school/in-grace, and deferment and forbearance	\$ 1,853,032		\$ 7,248		\$ 1,860,280	
Loans in repayment:						
Current	\$ 4,908,254	88.8%	\$ 115,113	95.3%	\$ 5,023,367	88.9%
31 – 60 days	209,713	3.8%	1,805	1.5%	211,518	3.7%
61 – 90 days	114,567	2.1%	605	0.5%	115,172	2.0%
91 – 120 days	71,199	1.3%	713	0.6%	71,912	1.3%
121 – 180 days	91,032	1.6%	273	0.2%	91,305	1.6%
181 – 270 days	88,804	1.6%	6	0.1%	88,810	1.6%
271 days or greater	31,701	0.6%	159	0.1%	31,860	0.6%
Claims filed but not paid	12,478	0.2%	2,054	1.7%	14,532	0.3%
Total loans in repayment	\$ 5,527,748	100.0%	\$ 120,728	100.0%	\$ 5,648,476	100.0%

Servicing Liability

We can incur losses on our portfolio of loans and on the portfolio of loans serviced by us for our clients (excluding the federally owned FFEL and Direct Loan program loans) by not meeting servicing regulations. We make estimates of the potential loan losses based upon our continuing evaluation of the loan portfolio, past and anticipated loss experience, current operating information, and changes in economic conditions. We record charge-offs for liabilities associated with servicing student loans for our clients.

In the following table, we report the allowance for loan losses-servicing liability within “Accounts payable and accrued expenses” within the Statement of Net Assets. In the following table, we report the “provision for losses” as “servicing liability” within other operating expenses in the Statement of Revenues, Expenses, and Changes in Net Assets.

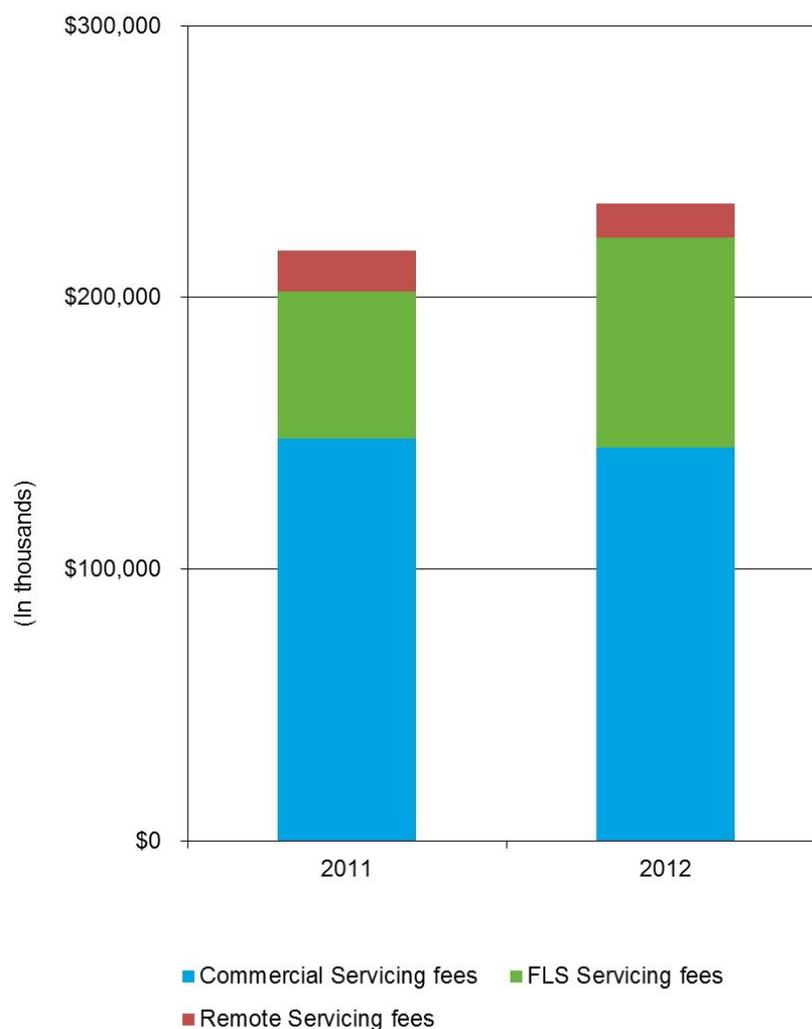
As of June 30 (in thousands)	2012	Restated 2011
Balance at beginning of period	\$ 3,020	2,513
Provision for losses	1,817	1,130
Charge-offs	(488)	(623)
Balance at end of period	\$ 4,349	3,020

As of June 30, 2012, we believe the allowance for loan losses-servicing liability is adequate to cover the inherent losses on our portfolio of loans and on the portfolio of loans serviced by us for our clients.

Noninterest Revenue

Servicing Fees

Years ended June 30



We earn servicing fee revenue by servicing student loans owned by third parties. We categorize revenue earned from loans owned by financial institutions and secondary markets as “Commercial Servicing”; whereas, we categorize revenue earned from loans owned by ED as “FLS Servicing”. Our Remote Servicing line of business provides our system to guarantors and other servicers to use, as well as, to NFP servicers who were awarded servicing contracts by ED.

Total Servicing Fees

For the year ended June 30, 2012, total servicing fees were \$234.7 million, an 8.1% increase from \$217.1 million in 2011. In 2012, servicing fees increased due to increased volume of loans serviced. For the year ended June 30, 2012, the average loans serviced on our systems were \$140.0 billion, a 28.8% increase from \$108.7 billion in 2011.

Commercial Servicing Fees

For the year ended June 30, 2012, servicing fees related to Commercial Servicing were \$144.8 million, a 2.2% decrease from \$148.1 million in 2011. The decrease in Commercial Servicing fees was primarily due to lower fees



earned on new contracts awarded for servicing during the current fiscal year. This volume replaced volume on higher fee contracts previously in place where volumes continued to decrease. For the year ended June 30, 2012, the average Commercial Servicing portfolio of loans was \$52.7 billion, an 11.2% increase from \$47.4 billion in 2011.

FLS Servicing Fees

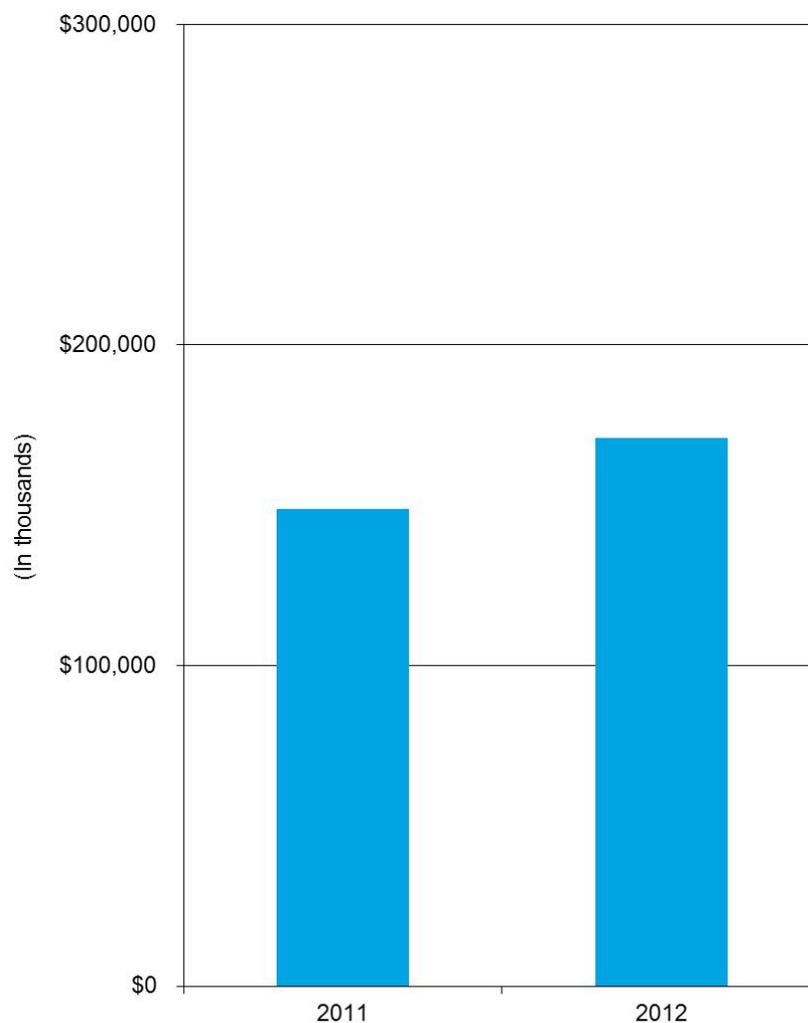
For the year ended June 30, 2012, servicing fees related to FLS were \$77.2 million, a 43.0% increase from \$54.0 million in 2011. The increase in FLS servicing fees was due to an increase in the portfolio of loans serviced by us for ED. For the year ended June 30, 2012, the average FLS servicing portfolio of loans was \$63.1 billion, an 80.3% increase from \$35.0 billion in 2011.

Remote Servicing Fees

For the year ended June 30, 2012, servicing fees related to Remote Servicing were \$12.7 million, a 15.3% decrease from \$15.0 million in 2011. The decrease in Remote Servicing fees was mainly due to fewer loans held on our system for remote clients. However, during February 2012, we started to convert loans on to our system from NFP servicers that qualified to service ED Direct Loan program loans as amended under SAFRA. For the year ended June 30, 2012, the average Remote Servicing portfolio of loans was \$24.2 billion, an 8.0% decrease from \$26.3 billion in 2011. Of the \$24.2 billion of the Remote Servicing portfolio of loans, \$4.8 billion was related to the NFP Servicers for the year ended June 30, 2012.

Retention of Collections on Defaulted Loans, net

Years ended June 30



As a guarantor, we facilitate the guarantee of 97% - 100% of the borrower's outstanding loan balance depending on the disbursement date of the borrower's loan. The federal government reinsures the Federal Fund based upon default rates of the portfolio of guaranteed loans and the disbursement date of the loan.

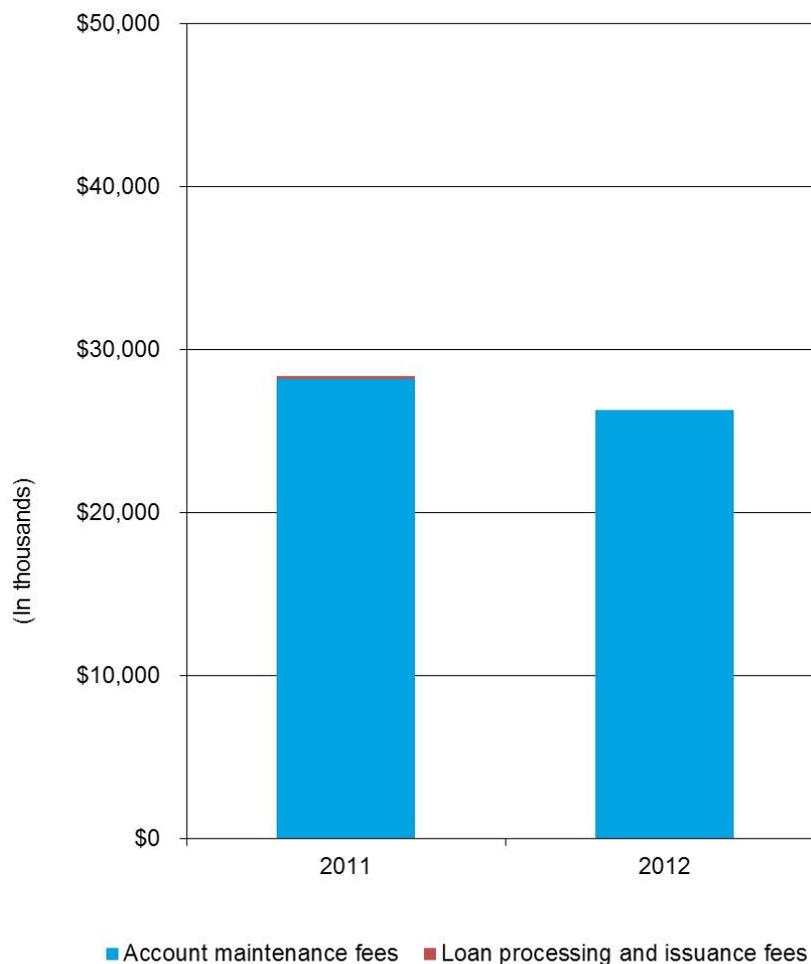
After a loan defaults, we continue to try to collect on the loan and we earn revenue on the collection of defaulted loans. The federal government allows us to retain up to 16% of the borrower's payments collected as revenue and we remit the remaining amount to the federal government, after reducing the amount by the reinsurance complement. The reinsurance complement is included in the Federal Fund. For rehabilitation payments, we retain 18.5% of the original principal balance, 100% of the collection costs (capped at 18.5% of principal and accrued interest) and 100% of accrued interest collected as revenue.

For the year ended June 30, 2012, the net retention of collections on defaulted loans was \$171.1 million, a 15.0% increase from \$148.8 million in 2011. The increase in the collections on defaulted loans was mainly due to the increase in the collection of rehabilitation loan payments, and an increase in the collection of direct consolidation loan payments.

We offered discounts to eligible lenders for purchasing rehabilitation loans, and these discounts reduce the amount of collections we retain on these loans. For the year ended June 30, 2012, the discount on rehabilitation collections was \$26.3 million, a 22.9% decrease from \$34.1 million in 2011.

Federal Fees

Years ended June 30



We earn account maintenance fees, which we classify as federal fees, from operating the guaranty agency. ED pays us an annual account maintenance fee that is 0.06% of the original principal amount of outstanding loans guaranteed as long as the guarantee remains in force. In the past, ED paid us a loan processing and issuance fee of 0.40% on disbursed loans, which we guaranteed. On July 1, 2010, SAFRA eliminated the loan processing and issuance fees.

For the year ended June 30, 2012, federal fees were \$26.3 million, a 7.1% decrease from \$28.3 million in 2011. The decrease in federal fees was mainly due to a decrease in the average original principal balance of outstanding loans guaranteed. For the year ended June 30, 2012, the average original principal balance of outstanding loans guaranteed was \$43.4 billion, a 7.3% decrease from \$46.8 billion in 2011.



Operating Expenses

The following table displays our major categories of operating expenses for the years ended June 30, 2012 and 2011 (Restated). We have categorized operating expenses, such as bank fees, building and grounds, telephone, printing, servicing liability and legal settlement costs as "other". For the year ended June 30, 2012, legal settlement costs were \$3.9 million, a 66.4% decrease from \$11.6 million in 2011.

For the years ended June 30 (in thousands)	2012		Restated 2011	
Personnel and benefits	\$ 155,892	51.1%	\$ 144,090	49.8%
Professional services	55,513	18.2%	51,804	17.9%
Information technology related expenses	29,751	9.8%	25,195	8.7%
Mail services	27,886	9.1%	25,878	9.0%
Depreciation	7,667	2.5%	8,542	3.0%
Other	28,382	9.3%	33,425	11.6%
	\$ 305,091	100.0%	\$ 288,934	100.0%

For the year ended June 30, 2012, operating expenses were \$305.1 million, a 5.6% increase from \$288.9 million in 2011.

Personnel and Benefits

The following table displays Personnel and Benefits expenses:

For the years ended June 30 (in thousands)	2012		Restated 2011	
Personnel and Benefits				
Compensation	\$ 113,895	73.1%	\$ 107,024	74.3%
Health care benefits for employees and retirees	22,031	14.1%	18,406	12.7%
Employer's share of Social Security	8,295	5.3%	7,905	5.5%
Retirement contributions	7,561	4.9%	4,366	3.0%
Independent contractor fees	6,423	4.1%	7,572	5.3%
Capitalized software development costs	(3,332)	(2.1%)	(2,082)	(1.4%)
Other	1,019	0.6%	899	0.6%
	\$ 155,892	100.0%	\$ 144,090	100.0%

For the year ended June 30, 2012, personnel and benefits costs were \$155.9 million, an 8.2% increase from \$144.1 million in 2011. The changes in personnel and benefit costs are discussed below.

Compensation

For the year ended June 30, 2012, compensation costs were \$113.9 million, a 6.4% increase from \$107.0 million in 2011. The increase in compensation costs during 2012 was due to increased personnel. For the year ended June 30, 2012, our average personnel headcount was 2,602, an 8.1% increase from 2,407 in 2011. The increase in personnel headcount was mainly due to increases in our FedLoan Servicing department.

Healthcare Benefits for Employees and Retirees

For the year ended June 30, 2012, healthcare benefits for employees and retirees were \$22.0 million, a 19.6% increase from \$18.4 million in 2011. The increase in healthcare benefits for employees and retirees during 2012 was



mainly due to a change in accounting estimate resulting from changes to the employer contribution rates agreed to under the new union contract.

Professional Services

The following table displays Professional Services expenses:

For the years ended June 30 (in thousands)	2012		Restated 2011	
Professional Services				
Collection agency fees	\$ 41,929	75.5%	\$ 39,117	75.5%
Legal fees	6,061	10.9%	5,697	11.0%
Default aversion outsourcing fees	3,838	6.9%	3,896	7.5%
Audit fees	1,337	2.4%	1,577	3.0%
Consulting fees	825	1.5%	331	0.7%
Other professional fees	1,523	2.8%	1,186	2.3%
	<u>\$ 55,513</u>	<u>100.0%</u>	<u>\$ 51,804</u>	<u>100.0%</u>

For the year ended June 30, 2012, professional services were \$55.5 million, a 7.1% increase from \$51.8 million in 2011. The changes in professional services are discussed below.

Collection Agency Fees

For the year ended June 30, 2012, collection agency fees were \$41.9 million, a 7.2% increase from \$39.1 million in 2011. The increase in collection agency fees during 2012 was due to an increase in the collection of rehabilitation and direct consolidation loan payments. See "**Retention of Collections on Defaulted Loans, net**" for more details.

Legal Fees

For the year ended June 30, 2012, legal fees were \$6.1 million, a 7.0% increase from \$5.7 million in 2011. The increase in legal fees during 2012 was due to the bond refunding that took place on July 14, 2011, as well as bond refundings currently in progress.

Changes in Net Assets

The following table shows the changes in net assets:

For the years ended June 30 (in thousands)	2012	Restated 2011
Income before grants and transfers	\$ 192,434	150,616
Commonwealth of Pennsylvania grants	436,305	451,061
Federal grants	2,650	8,444
Grants and other financial aid	(510,451)	(434,305)
Grant funds returned to the Commonwealth of Pennsylvania	(8,352)	(944)
Grant funds returned to the federal government	-	(116)
Total grants and transfers	<u>(79,848)</u>	<u>24,140</u>
Changes in net assets	<u>\$ 112,586</u>	<u>174,756</u>



Commonwealth of Pennsylvania Grants

For the year ended June 30, 2012, Commonwealth of Pennsylvania grants were \$436.3 million, a 3.3% decrease from \$451.1 million in 2011. The decrease during 2012 was due to the Commonwealth allocating fewer funds to the Pennsylvania State Grant program.

Federal Grants

For the year ended June 30, 2012, federal grants were \$2.7 million, a 67.9% decrease from \$8.4 million in 2011. The decrease during 2012 was due to the timing of funds received from the federal government and due to the federal government eliminating the Leveraging Educational Assistance Partnership program and the Robert C. Byrd Honors Scholarship program.

Grants and Other Financial Aid Activity

For the year ended June 30, 2012, grants and other financial aid were \$510.5 million, a 17.5% increase from \$434.3 million in 2011.

The following table shows the changes within "Grants and Other Financial Aid Activity".

For the years ended June 30 (in thousands)	2012	Restated 2011
State Grant Program	\$ 450,277	361,039
Institutional Assistance Grant Program	25,134	30,118
Matching Funds Program	14,016	12,505
Pennsylvania National Guard Education Assistance Program	12,129	10,525
Other Programs	8,895	20,118
Total grants and other financial aid	\$ 510,451	434,305

State Grant Program

For the year ended June 30, 2012, the State Grant Program distributed \$450.3 million, a 24.7% increase from \$361.0 million in 2011. The increase during 2012 was mainly due to our \$50.0 million allocation to supplement the Commonwealth's State Grant Program.

Other Programs

For the year ended June 30, 2012, Other Programs was \$8.9 million, a 55.7% decrease from \$20.1 million in 2011. The decrease during 2012 was due to the decreases in distributions from the nursing loan forgiveness program within the PA Higher Education Foundation.

Debt Activity and Capital Assets

Debt Activity

Our enabling legislation imposes a debt limit, which states that the aggregate principal amount of bonds, notes and similar evidences of indebtedness of the Agency (PHEAA) shall not exceed twenty percent (20%) of the total of loans purchased, made or guaranteed by PHEAA. As of June 30, 2012, our outstanding debt, excluding our blended component units, amounted to \$4.8 billion, which is below the 20% threshold mentioned above. The outstanding debt of our blended component units was \$3.0 billion, of which \$2.1 billion was related to the PHEAA Student Loan Trust I and the PHEAA Student Loan Trust 2011-1, and \$935.8 million was related to our conduit (PHEAA Student Loan Company I, II, and III) financings. As of June 30, 2011, our outstanding debt, excluding our blended



component units, amounted to \$7.8 billion. The outstanding debt of our blended component units was \$1.6 billion, of which \$481.1 million was related to the PHEAA Student Loan Trust 1, and \$1.1 billion was related to our conduit (PHEAA Student Loan Company I, II, and III) financings.

The following tables show the financing (bond market and financial institutions) of our debt activity.

For the years ended June 30 (in thousands)	2012	Restated 2011
<u>Capital market activity</u>		
Proceeds from issuing student loan floating rate notes	\$ 1,676,400	-
Repayment of student loan auction rate security bonds	(2,601,646)	(641,425)
Repayment of student loan floating rate notes	(388,255)	(244,357)
<u>Student loan financings</u>		
Repayment of student loan variable rate funding notes	(191,867)	(188,842)
Repayment of student loan financings	(15,800)	(8,200)
<u>Capital financing activity</u>		
Repayment of capital lease obligations	(312)	(4,140)
Repayment of capital financings	-	(61,120)
<u>Other financing activity</u>		
Repayment of term and other financings	(23,090)	(9,350)
Repayment of lines of credit	-	(26,000)

2012 Debt Activity

Capital Market Activity

On July 14, 2011, we purchased and cancelled \$2.3 billion of taxable and tax-exempt auction rate security bonds from the 1997 Master Trust for \$2.1 billion, which resulted in a \$221.1 million deferred gain on tender. On that same day, the 2011-1 Trust issued \$1.7 billion of floating rate notes with an interest rate of 3-month LIBOR plus 1.10% and a final maturity date of June 25, 2038. The deferred gain on tender will be amortized over the life of the new floating rate notes or over the remaining life of the cancelled bonds, whichever is shorter. On that same day, we sold \$462.9 million of student loans to a financial institution for \$452.8 million that resulted in a loss on sale of approximately \$10.1 million.

The \$221.1 million deferred gain on tender was recorded in the Statement of Net Assets as a liability in the "Student loans financings and notes and bonds payable, net" line item and is a non-cash item disclosed in the Statement of Cash Flows. As of June 30, 2012, the deferred gain on tender was \$200.9 million.

For year ended June 30, 2012, we purchased and cancelled \$259.7 million of senior and subordinate auction rate security bonds from the 1997 Master Trust for \$234.4 million that resulted in a \$25.3 million gain. The \$25.3 million gain was classified in the "Statement of Revenues, Expenses, and Changes in Net Assets" as "Gain on Debt Retirement".



Student Loan Financings & Other Financing Activity

The decrease in the student loan financings and other financing activity was due to management exercising a call option on \$15.0 million of Capital Acquisition Refunding Bonds, Series 2001 on April 2, 2012, and scheduled debt payments.

See **Note 9 – Notes and Bonds Payable and Other Financings** for more details on our debt activity financings.

Capital Assets

The following table shows our capital assets, net of accumulated depreciation, except for land, which is a non-depreciable asset.

As of June 30 (in thousands)	2012	Restated 2011
Land	\$ 2,946	2,946
Buildings and improvements, net	32,791	32,988
Software development, net	6,864	6,750
Purchased software, net	3,215	2,697
Other, principally information technology and phone equipment, net	9,890	8,247
	\$ 55,706	53,628

Net Asset Position

As of June 30 (in thousands)	2012	Restated 2011
Invested in capital assets, net of related debt	\$ 55,557	53,264
Restricted for debt service	201,741	253,880
Restricted for financial aid grant programs	52,243	81,307
Unrestricted	486,266	294,770
	\$ 795,807	683,221

Net assets invested in capital assets, net of related debt

Capital assets include land, buildings and improvements, software development, purchased software, information technology equipment, and other tangible assets that are used in our operations and that have initial useful lives extending beyond a single reporting period. These capital assets are net of accumulated depreciation and reduced by the outstanding balances of any bonds, notes or other borrowings that are attributable to the acquisition, construction, or improvement of those assets.

Net assets restricted for debt service

We have net assets restricted for debt service that are held under various indentures related to financing our student loan portfolios.

As of June 30, 2012, we had net assets restricted for debt service, which are related to our student loan notes, bonds and financings of \$201.7 million, a 20.6% decrease from \$253.9 million as of June 30, 2011. The decrease in net assets restricted for debt service was due to \$108.8 million of operating income restricted for debt service, which was offset by \$161.0 million of transfers to unrestricted net assets. See **Note 14 – Segment Information** for more details. The transfers to unrestricted net assets were due to mandatory debt service payments on the capital acquisition refunding bonds, distributions to PHEAA from various floating rate notes and the conduits, and to the



bond refunding that took place on July 14, 2011. See **Note 9 – Notes and Bonds Payable and Other Financings** for more details.

Net assets restricted for financial aid grant programs

We have net assets restricted for financial aid grant programs, because of the Commonwealth of Pennsylvania grants and federal grants that relate to specific programs. These net assets are restricted until we disburse program-related grants.

As of June 30, 2012, we had net assets restricted for financial aid grant programs of \$52.2 million, a 35.8% decrease from \$81.3 million as of June 30, 2011. The decrease in net assets restricted for financial aid grant programs was mainly due to \$244 thousand of operating income restricted for financial aid grant programs, \$430.6 million of net grant funding, \$50.0 million of transfers from the grant supplement fund (unrestricted), which were offset by \$509.8 million of grant disbursements.

Net assets unrestricted

Under Commonwealth law, our purpose is to increase higher education opportunities for Pennsylvania residents. Net assets that we report as unrestricted are statutorily restricted to our purpose. The Higher Education Amendments of 1998 also restricts our use of net assets related to FFEL guaranty activities to fulfilling our guaranty responsibilities and other student financial aid related activities selected by us. Because that restriction is consistent with our statutory purpose, we consider net assets related to those activities to be unrestricted.

As of June 30, 2012, we had unrestricted net assets of \$486.3 million, a 65.0% increase from \$294.8 million as of June 30, 2011. The increase in unrestricted net assets was due to unrestricted operating income of \$130.5 million and \$111.0 million of transfers from net assets restricted for debt service, which were offset by a \$50.0 million transfer to the State Grant Program.



Federal Student Loan Reserve Fund (Federal Fund)

As a guarantor, we manage the Federal Fund solely for our activities as a guarantor under the FFEL program. We pay claims on defaulted loans out of the Federal Fund, which belongs to the federal government. The assets of the Federal Fund and the earnings on those assets are, at all times, the property of the United States government. We must exercise the level of care required of a fiduciary charged with the duty of protecting, investing, and administering the money of others.

The following table shows the changes in net assets in the Federal Fund.

For the years ended June 30 (in thousands)	2012	2011
Additions		
Reinsurance from the U.S. Department of Education	\$ 1,282,775	1,205,108
Collections on defaulted loans	729,401	680,517
Net appreciation in fair value of investments	21	35
Federal default fees	(3)	378
Other	-	208
Total additions	2,012,194	1,886,246
Deductions		
Purchases of defaulted loans from lenders	1,331,242	1,249,578
Reimbursement to U.S. Department of Education for federal share of defaulted loans collections	512,099	479,943
Reimbursement to PHEAA for our retention of defaulted loans collections	197,421	182,961
Default aversion fees, net	15,343	20,113
Total deductions	2,056,105	1,932,595
Net decrease	(43,911)	(46,349)
Net liabilities, beginning of period	(92,525)	(46,176)
Net liabilities, end of period	\$ (136,436)	(92,525)

For the year ended June 30, 2012, purchases of defaulted loans were \$1.3 billion, which was an 8.3% increase from \$1.2 billion in 2011

Under current law, we are required to manage the Federal Fund so net assets are greater than 0.25% of the original principal balance of outstanding guarantees. Historically, ED has calculated this ratio at September 30, which is the close of the federal fiscal year, based upon regulatory reports that we file with ED.

Because we were under the required ratio during the federal fiscal years ended September 30, 2005 and 2006, we submitted a management plan to ED on April 20, 2007, and ED approved the plan on May 22, 2007. The management plan included the option of foregoing the transfer of default aversion fees from the Federal Fund to the Agency Operating Fund (AOF).



The following table displays our calculation of the ratio on a regulatory basis of accounting, which includes gain contingencies not recognized under generally accepted accounting principles and adjustments agreed to in the management plan mentioned above.

(In thousands)	As of June 30, 2012	As of September 30, 2011
Generally accepted accounting principles – net assets	\$ (136,436)	(102,564)
Gain contingency – default aversion fee rebate payable from PHEAA to the Federal Fund	2,931	3,199
Gain contingency – collections complement on future default collections	162,233	145,938
Default aversion fees payable to PHEAA, but not transferred from the Federal Fund to PHEAA	144,917	131,830
Regulatory net assets	\$ 173,645	178,403
Original principal outstanding	\$ 41,400,585	44,392,812
	0.42%	0.40%

See **Note 5 – Federal Student Loan Reserve Fund (Federal Fund) and Assets Held for the U.S. Department of Education** for more details.

Contacting Us

If you have questions about this report, please contact our Financial Management Division at 1200 N. 7th Street, Harrisburg, PA 17102.

Phone – 717 720-2540
 Fax – 717 720-3923
 Email – finmgt@pheaa.org

October 12, 2012

Report of Independent Auditors

The Board of Directors
Pennsylvania Higher Education Assistance Agency:

We have audited the accompanying basic financial statements of the Pennsylvania Higher Education Assistance Agency (PHEAA), a component unit of the Commonwealth of Pennsylvania, as of and for the year ended June 30, 2012, as listed in the table of contents. These financial statements are the responsibility of PHEAA management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of PHEAA's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of PHEAA's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PHEAA as of June 30, 2012, and the changes in its financial position and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Accounting principles generally accepted in the United States require that the management's discussion and analysis on pages 2 through 29 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.



Baltimore, Maryland
October 12, 2012

Statement of Revenues, Expenses, and Changes in Net Assets
For the year ended June 30
(In thousands)



	2012
<hr/>	
<u>Operating revenues and expenses</u>	
<u>Interest revenue</u>	
Student loans	\$ 153,722
Investments	5,454
Total interest revenue	<u>159,176</u>
<u>Interest expense</u>	
Student loan financings and notes and bonds payable	98,304
Other financings	3,383
Total interest expense	<u>101,687</u>
Net interest revenue	57,489
Provision for loan losses	<u>(3,086)</u>
Net interest revenue after provision for loan losses	54,403
<u>Noninterest revenue</u>	
Servicing fees	234,656
Retention of collections on defaulted loans, net	171,117
Federal fees	26,253
Gain on debt retirement	25,274
Loss on student loans sales, net	(12,770)
Other	<u>(1,484)</u>
Total noninterest revenue	<u>443,046</u>
Operating revenues	497,449
<u>Operating expenses</u>	
Personnel and benefits	155,892
Professional services	55,513
Information technology related expenses	29,751
Mail services	27,886
Depreciation	7,667
Other	<u>28,382</u>
Total operating expenses	<u>305,091</u>
Operating income	192,358
<u>Non-operating gains</u>	
Gain on sale of fixed assets	<u>76</u>
Income before grants and transfers	192,434
<u>Grants and Transfers</u>	
Commonwealth of Pennsylvania grants	436,305
Federal grants	2,650
Grants and other financial aid	(510,451)
Grant funds returned to the Commonwealth of Pennsylvania	(8,352)
Grant funds returned to the federal government	<u>-</u>
Total grants and transfers	<u>(79,848)</u>
Changes in net assets	112,586
Net assets, beginning of period (Restated)	<u>683,221</u>
Net assets, end of period	\$ 795,807

See accompanying notes to financial statements.



	2012
Current assets:	
Cash and cash equivalents	\$ 83,072
Restricted cash and cash equivalents	279,309
Restricted cash and cash equivalents – due to customers	91,135
Investments	407,752
Restricted investments	49,214
Student loans receivable, net	928,297
Interest income receivable	106,685
Due from Federal Student Loan Reserve Fund, net	58,630
Deferred financing costs, net	5,141
Federal Student Loan Reserve Fund assets held for U.S. Department of Education, net	67,111
Other assets	53,373
Total current assets	2,129,719
Long-term assets:	
Student loan receivable, net	6,611,508
Capital assets, net	55,706
Deferred financing costs, net	34,343
Total long-term assets	6,701,557
Total assets	8,831,276
Current liabilities:	
Accounts payable and accrued expenses	158,258
Student loan financings and notes and bonds payable, net	120,000
Other financings, net	2,040
Amounts related to the Federal Student Loan Reserve Fund	67,111
Total current liabilities	347,409
Long-term liabilities:	
Student loan financings and notes and bonds payable, net	7,569,232
Other financings, net	102,709
Accrued expenses	16,119
Total long-term liabilities	7,688,060
Total liabilities	8,035,469
Net assets:	
Invested in capital assets, net of related debt	55,557
Restricted for debt service	201,741
Restricted for financial aid grant programs	52,243
Unrestricted	486,266
Total net assets	\$ 795,807

See accompanying notes to financial statements.

Statement of Cash Flows
For the year ended June 30
(In thousands)



	2012
<u>Cash flows from operating activities</u>	
Interest received on student loans	\$ 216,938
Principal received on student loans	993,754
Student loan originations	(8)
Student loan purchases	(19,086)
Student loan sales, including net gains and losses	498,684
Servicing fees	227,808
Retention of collections on defaulted loans	140,800
Federal fees	26,807
Default aversion fee rebates	(3,194)
Other	12,833
Payment of operating expenses	<u>(301,547)</u>
Net cash provided by operating activities	1,793,789
<u>Cash flows from noncapital financing activities</u>	
Proceeds from the issuance of noncapital debt	1,676,400
Principal paid on noncapital debt	(3,220,658)
Interest paid on student loan financings and notes and bonds payable	(93,163)
Issuance costs	(11,695)
Commonwealth of Pennsylvania grants received	436,305
Federal grants received	2,650
Grants and financial aid paid	(510,451)
Grant funds returned to the Commonwealth of Pennsylvania	<u>(8,352)</u>
Net cash used for noncapital financing activities	(1,728,964)
<u>Cash flows from capital and related financing activities</u>	
Principal paid on capital lease obligations and capital debt	(312)
Interest paid on other financings	(2,862)
Purchases of capital assets and development of software, net of disposals	<u>(9,669)</u>
Net cash used for capital and related financing activities	(12,843)
<u>Cash flows from investing activities</u>	
Proceeds from sales and maturities of investments	1,359,404
Purchases of investments	(1,403,883)
Interest received on investments	<u>4,313</u>
Net cash used for investing activities	<u>(40,166)</u>
Net change in cash and cash equivalents (including restricted cash)	11,816
Cash and cash equivalents (including restricted cash), beginning of period (Restated)	<u>350,565</u>
Cash and cash equivalents (including restricted cash), end of period	\$ 362,381

(continued)



2012

Reconciliation of operating income to net cash provided by operating activities

Operating income	\$	192,358
Adjustments to reconcile operating income to net cash provided by operating activities:		
Depreciation		7,667
Student loan financings and notes and bonds payable interest		93,163
Other financings interest		2,862
Investment interest		(5,454)
Amortization of premium on loan purchases		25,863
Amortization of loan origination costs		(1,830)
Amortization of deferred financing costs		9,690
Amortization of deferred refundings of student loan revenue bonds		2,774
Accretion discount on capital and other financings		156
Changes in assets and liabilities:		
Decrease in interest income receivable		27,591
Decrease in student loans receivable		1,488,211
(Increase) decrease in amounts due from Federal Student Loan Reserve Fund		(30,317)
Increase in other assets		(9,093)
Decrease in accounts payable and accrued expenses		(9,852)
Total adjustments		<u>1,601,431</u>
Net cash provided by operating activities	\$	<u>1,793,789</u>

Noncash financing activities

On July 14, 2011, we purchased and cancelled \$2.3 billion of taxable and tax-exempt auction rate security bonds from the 1997 Master Trust for \$2.1 billion that resulted in a \$221.1 million deferred gain on tender. As of June 30, 2012, the deferred gain on tender was \$200.9 million. The deferred gain on tender was recorded in the Statements of Net Assets as a liability in the “Student loans financings and notes and bonds payable, net” line item.

See accompanying notes to financial statements.

Note 1 – About PHEAA

Organization

The Pennsylvania Higher Education Assistance Agency (PHEAA), doing business as American Education Services (AES) and FedLoan Servicing (FLS), is a public corporation and government instrumentality created by the Pennsylvania General Assembly on August 7, 1963. Our mission is to improve higher education opportunities for Pennsylvanians.

The Commonwealth of Pennsylvania (Commonwealth) presents our financial information as a discretely presented component unit in their Combined Annual Financial Report (CAFR). We are a discretely presented component unit of the Commonwealth due to the nature and significance of our relationship with the Commonwealth. The exclusion of this relationship would cause their financial statements to be misleading.

Blended Component Units

PHEAA Student Loan Foundation, Inc.

We formed the PHEAA Student Loan Foundation, Inc. (Foundation) on August 6, 2002. The Foundation is exempt from federal income tax under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(3). Its charitable purpose is to carry out student loan securitization transactions for our benefit. The Foundation is a component unit, because we appoint a majority of the Foundation's board of directors and we can impose our will on the Foundation. The Foundation is a blended component unit of PHEAA, because it provides services entirely to us. As a blended component unit, the financial results of the Foundation are consolidated with the financial results of PHEAA.

PHEAA Student Loan Trust I

On January 15, 2003, the Foundation entered into a trust agreement with a financial institution, which created the PHEAA Student Loan Trust I (the Trust), a statutory trust. The Trust was formed under the laws of the State of Delaware and its principal purpose is to securitize student loans and related assets, and to acquire student loans from the Foundation and issue promissory notes secured by a pledge of such assets.

Previously, we did not consolidate the transactions of the Trust into our financial statements, because the Trust was legally separate and fiscally independent from the Foundation (not a component unit). On July 14, 2011, we created the PHEAA Student Loan Trust 2011-1 (2011-1 Trust). As a result, we determined that the Trust should be treated as a component unit in order to keep our financial reports from being misleading due to the material relationship of the Trust and the 2011-1 Trust with the Foundation. In addition, the Trust is a blended component unit of the Foundation, because the Trust provides services entirely to the Foundation. See **Note 4 – Change in Accounting Principle (Change in Reporting Entity)** for the impact of this change on our financial statements. As a blended component unit, the financial results of the Trust are consolidated with the financial results of the Foundation.

PHEAA Student Loan Company, LLC

We formed the PHEAA Student Loan Company, LLC (PHEAA SLC) on May 22, 2009, in the State of Delaware for the purpose of purchasing, acquiring, owning, holding, selling, assigning, pledging and dealing in education loans to students and parents of dependent students under the FFEL program; and issuing and selling one or more series of bonds, notes or other indebtedness secured by student loans. We created the PHEAA SLC in order to participate in the Loan Purchase Commitment Program with ED. PHEAA SLC is considered a component unit of the Foundation, because the Foundation appointed PHEAA SLC's governing body and the Foundation can impose its will on PHEAA SLC. In addition, the PHEAA SLC is a blended component unit, because PHEAA SLC provides services entirely to the Foundation. As a blended component unit of the Foundation, the financial results of PHEAA SLC are consolidated with the financial results of the Foundation.



PHEAA Student Loan Company II, LLC

We formed the PHEAA Student Loan Company II, LLC (PHEAA SLC II) on November 2, 2009, in the State of Delaware for the purpose of purchasing, acquiring, owning, holding, selling, assigning, pledging and dealing in education loans to students and parents of dependent students under the FFEL program; and issuing and selling one or more series of bonds, notes or other indebtedness secured by student loans. We created the PHEAA SLC II in order to participate in the Loan Purchase Commitment Program with ED. PHEAA SLC II is considered a component unit of the Foundation, because the Foundation appointed PHEAA SLC II's governing body and the Foundation can impose its will on PHEAA SLC II. In addition, PHEAA SLC II is a blended component unit, because PHEAA SLC II provides services entirely to the Foundation. As a blended component unit of the Foundation, the financial results of PHEAA SLC II are consolidated with the financial results of the Foundation.

PHEAA Student Loan Company III, LLC

We formed the PHEAA Student Loan Company III, LLC (PHEAA SLC III) on November 2, 2009, in the State of Delaware for the purpose of purchasing, acquiring, owning, holding, selling, assigning, pledging and dealing in education loans to students and parents of dependent students under the FFEL program; and issuing and selling one or more series of bonds, notes or other indebtedness secured by student loans. We created the PHEAA SLC III in order to participate in the Loan Purchase Commitment Program with ED. PHEAA SLC III is considered a component unit of the Foundation, because the Foundation appointed PHEAA SLC III's governing body and the Foundation can impose its will on PHEAA SLC III. In addition, PHEAA SLC III is a blended component unit, because PHEAA SLC III provides services entirely to the Foundation. As a blended component unit of the Foundation, the financial results of PHEAA SLC III are consolidated with the financial results of the Foundation.

PHEAA Student Loan Trust 2011-1

On April 7, 2011, the Foundation entered into a trust agreement with a financial institution, which created the PHEAA Student Loan Trust 2011-1 (the 2011-1 Trust), a statutory trust. The 2011-1 Trust was formed under the laws of the State of Delaware and its principal purpose is to securitize student loans and related assets, and to acquire student loans from the Foundation and issue promissory notes secured by a pledge of such assets. The 2011-1 Trust is legally separate and fiscally independent from the Foundation. However, we determined that the 2011-1 Trust should be a component unit in order to keep our financial reports from being misleading due to the material relationship of the 2011-1 Trust with the Foundation. In addition, the 2011-1 Trust is a blended component unit of the Foundation, because the 2011-1 Trust provides services entirely to the Foundation. As a blended component unit, the financial results of the 2011-1 Trust are consolidated with the financial results of the Foundation.

The Pennsylvania Higher Education Foundation, Inc.

We supported the formation of the Pennsylvania Higher Education Foundation, Inc. (PHEF), which is tax-exempt under Section 501(c)(3) of the Internal Revenue Code. Its charitable purposes include, but are not limited to, activities intended to improve or enhance postsecondary education opportunities for students in Pennsylvania and elsewhere. PHEF is considered a component unit of PHEAA, because PHEAA appointed a voting majority of the PHEF's governing board, and PHEAA has the ability to impose its will on PHEF. Previously, we considered the PHEF to be a discretely presented component unit; however, during the 2011-12 fiscal year, PHEF no longer provided services to outside third parties in the form of grants and scholarships used to promote nursing education, but rather provided services entirely to us. As a result, we determined that the PHEF should be a blended component unit of PHEAA. See **Note 4 – Change in Accounting Principle (Change in Reporting Entity)** for the impact of this change on our financial statements. As a blended component unit, the financial results of PHEF are consolidated with the financial results of PHEAA.

Note 2 – Summary of Significant Accounting Policies

Basis of Presentation and Accounting

We prepare our financial statements based on the governmental enterprise fund concept, which pertains to financial activities that operate similarly to a private business enterprise. We follow the economic resources measurement focus and accrual basis of accounting. We record revenues when earned and expenses at the time liabilities are incurred, regardless of when the related cash flows take place. While private business enterprises follow the accounting guidance issued by the Financial Accounting Standards Board (FASB), we follow the guidance issued by the Governmental Accounting Standards Board (GASB).

Use of Estimates

The preparation of our financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that influence the reported assets, liabilities, revenues, and expenses during the reporting periods. Actual results could differ significantly from those estimates.

Cash Equivalents

Cash equivalents include investments in money market funds, U.S. government agency funds, and commercial paper with original maturities at acquisition of three months or less, and we report them at fair value.

Cash equivalents also include amounts invested in nonparticipating interest-earning investment contracts that provide a guaranteed return on principal over a specified time. These amounts include investments of bond proceeds that are used to originate or purchase student loans and we report them using a cost-based measure. We report these amounts as cash equivalents, because we may deposit and withdraw cash at any time without prior notice or penalty.

Restricted Cash and Investments

Restricted cash and investments include cash received from financial institutions pending disbursement for student loans, cash received for the benefit of servicing customers, and cash and investments of bond proceeds held by a trustee and restricted by the provision of the bond indentures and financing agreements. We consider these amounts restricted and they cannot be disbursed for any other purpose.

Investments

Investments include amounts invested with the State Treasury investment pool, which is a short-term investment portfolio maintained by the Commonwealth of Pennsylvania Treasury Department's Bureau of Cash Management and Investments for the benefit of all Commonwealth funds, and other instruments including securities. We report these amounts at fair value and net asset value based upon information provided by the Commonwealth of Pennsylvania's Treasury Department.

Student Loans Receivable, net

We report student loans in the statement of net assets at their unpaid principal balances net an allowance for potential losses. We defer costs related to loan originations and premiums related to loan purchases and we recognize these costs over the life of the loan, after giving effect to estimated prepayments, as an adjustment of yield. We report the deferred amount as part of the principal balance of student loans.

Allowances for potential losses on our student loans can result from deficient servicing, risk sharing on defaults and uninsured loans. These allowances are based upon our ongoing evaluation of the loan portfolios, past and anticipated loss experience and the amount and quality of the loans. We maintain the allowances at a level that we believe is



adequate to absorb estimated incurred losses, but our evaluation is inherently subjective and the required allowances may significantly change in the future. We report expenses related to risk sharing on defaults in the provision for loan losses, and we include the expenses related to servicing deficiencies in “other” operating expenses.

Capital Assets

We report capital assets at cost net of depreciation and estimated impairment, if any. We report assets held under capital leases at the present value of minimum lease payments net of amortization. We calculate depreciation based on the straight-line method over the estimated useful life of the asset. We amortize assets held under capital leases and leasehold improvements based on the straight-line method over the shorter of the lease term or the estimated useful life of the asset.

We capitalize purchased computer software if the per unit costs, based on per license fee, is \$10,000 or more. We capitalize improvements or additions to existing software that constitute a capital outlay or increase the value or life of the asset by 25% of the original cost or life as a betterment and we record it as an addition of value to the existing asset. We calculate depreciation based on the straight-line method over the estimated useful life of the purchased software.

Software development involves three phases: preliminary project phase, application development phase and post-implementation/operation phase. We expense the cost associated with the preliminary project and the post-implementation/operating phase. We capitalize internal and external costs associated with the application development phase. The capitalization of costs begins when the preliminary project phase is complete and management has implicitly authorized or commits to funding the software project with the intent it will be completed and used to perform its planned functions. Capitalization will cease no later than at the time when substantial testing is complete and the software is ready for its intended purpose or rendered into service. Upgrades and enhancements are modifications to existing internal-use software that result in additional functionality, that is, modifications to enable the software to perform tasks that it was previously incapable of performing. Upgrades and enhancements normally require new software specifications and may require a change to all or part of the existing software specifications. We capitalize upgrades and enhancements, as defined above. We report software development at cost net of amortization. We calculate amortization based on the straight-line method over the estimated useful life of the software developed.

We capitalize assets that cost \$10,000 or more; amounts under that threshold are expensed. The following estimated useful lives are used for significant asset categories:

- Buildings and improvements 7 – 40 years
- Furniture, furnishings and equipment 5 – 10 years
- Software (purchased and development) 3 – 5 years

Deferred Financing Costs

Deferred financing costs consist of underwriting and other costs of issuing financings. We amortize these costs over the term of the financing using the straight-line or effective interest method and these costs are included in interest expense.

Compensated Absences

Employees earn annual leave based upon years of service and may carry forward up to 45 days of unused annual leave at the end of each calendar year. We pay employees for accumulated annual leave at termination or retirement. Employees earn sick leave and may carry forward up to 300 days of unused sick leave at the end of each calendar year. We pay employees a portion of accumulated sick leave at retirement based upon a formula. We include in

accrued expenses on the Statements of Net Assets the estimated amounts payable upon retirement or termination under these arrangements.

Revenue Recognition

Student loan income

We recognize student loan income as it is earned including adjustments for the amortization of costs of loan originations and purchases. The U.S. Secretary of Education provides a special allowance to student loan owners participating in the FFEL program on loans first disbursed prior to June 30, 2010. The special allowance amount is the result of applying a percentage, based upon the average bond equivalent rates of the 3-month financial commercial paper rate, to the average daily unpaid principal balance and capitalized interest of student loans held by us. We accrue the special allowance as earned or payable. For loans first disbursed prior to January 1, 2000, the 91-day Treasury Bill rate is used rather than the 3-month financial commercial paper rate.

We accrue interest on student loans based upon the actual principal amount outstanding. The U.S. Secretary of Education makes quarterly interest payments on subsidized loans until the student is required, under the provisions of the Higher Education Act of 1965, as amended, to begin repayment. Repayment must begin generally within six months after the student completes his or her course of study, leaves school, or ceases to carry at least one-half the normal full time academic load as determined by the participating institution.

Servicing fees

We earn servicing fee revenue by servicing student loans owned by third parties. We recognize servicing fees when we provide the contractual services and we record the unbilled amounts as accounts receivable. We categorize revenue earned from loans owned by financial institutions and secondary markets as "Commercial Servicing"; whereas we categorize revenue earned from loans owned by the Department of Education (ED) as "FLS Servicing". Our Remote Servicing line of business provides our system to guarantors and other servicers to use, as well as to Not for Profit (NFP) servicers who were awarded servicing contracts by ED.

Retention of Collections on Defaulted Loans

As a guarantor, we facilitate the guarantee of 97% - 100% of the borrower's outstanding loan balance depending on the disbursement date of the borrower's loan. The federal government reimburses the Federal Fund based upon default rates of the portfolio of guaranteed loans and the disbursement date of the loan.

After a loan defaults, we continue to try to collect on the loan and we earn revenue on the collection of defaulted loans. The federal government allows us to retain up to 16% of the borrower's payments collected as revenue and we remit the remaining amount, after reducing the amount by reinsurance complement, to the federal government. The reinsurance complement is maintained in the Federal Fund. For rehabilitation payments, we retain 18.5% of the original principal balance, 100% of the collection costs (capped at 18.5% of principal and accrued interest) and 100% of accrued interest collected as revenue.

Federal Fees

We earn account maintenance fees, which we classify as federal fees, from operating the guaranty agency. ED pays us an annual account maintenance fee that is 0.06% of the original principal amount of outstanding loans guaranteed as long as the guarantee remains in force. Prior to July 1, 2010, ED paid us a loan processing and issuance fee of 0.40% on disbursed loans, which we guaranteed. On, July 1, 2010, SAFRA terminated the origination of student loans under the FFEL program and eliminated the loan processing and issuing fees.

Operating Revenues and Expenses

Operating revenues include net interest revenue earned on student loans and investments and fees earned from providing services. Operating expenses include the costs of providing services and operating all programs. We do not report as a component of operating income the grants we receive and the grants and financial aid we disburse.

Advertising

We incur advertising expenses to make sure Pennsylvanians are aware of postsecondary education opportunities and default prevention initiatives. As we incur advertising expenses, we expense them.

Commonwealth of Pennsylvania and Federal Grant Revenues

Commonwealth and federal grants are non-exchange transactions. We use the receipts as a source of funds to disburse grants and financial aid. Our agreements contain restrictions requiring us to spend the money in accordance with the legislation or grant agreement, but generally do not refer to specific time requirements. Accordingly, we recognize the entire amount as revenue when we receive it.

When an expense is incurred for the purposes of which both restricted and unrestricted net assets are available, we first apply restricted resources and then unrestricted resources.

Note 3 – New Accounting Pronouncements

During 2011, the GASB issued Statement No. 63 - *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*. The objective of this Statement is to provide financial reporting guidance for deferred outflows of resources and deferred inflows of resources. GASB Concepts Statement No. 4 - *Elements of Financial Statements* introduced and defined deferred outflows and inflows of resources. Previous financial reporting standards did not include guidance for reporting those financial statement elements, which are distinct from assets and liabilities. This Statement amends the net asset reporting requirements in GASB Statement No. 34 - *Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments*, and other pronouncements by incorporating deferred outflows and inflows of resources into the definitions of the required components of the residual measure and by renaming that measure as net position, rather than net assets. This Statement is effective for reporting periods beginning after December 15, 2011. Management intends to adopt this Statement on July 1, 2012, which will have an immaterial impact on our financial statements.

During 2012, the GASB issued Statement No. 65 – *Items Previously Reported as Assets and Liabilities*. This Statement establishes accounting and financial reporting standards that reclassify, as deferred outflows of resources or deferred inflows of resources, certain items that were previously reported as assets and liabilities and recognizes, as outflows of resources or inflows of resources, certain items that were previously reported as assets and liabilities. Some of these items previously reported as assets and liabilities were deferred gains on debt refundings, debt issuance costs, loan origination fees and costs, and commitment fees. Concepts Statement No. 4, *Elements of Financial Statements*, introduced and defined the elements included in financial statements, including deferred outflows of resources and deferred inflows of resources. In addition, Concepts Statement No. 4 provides that reporting a deferred outflow of resources or a deferred inflow of resources should be limited to those instances identified by the Board in authoritative pronouncements that are established after applicable due process. Prior to the issuance of this Statement, only two such pronouncements were issued and effective. Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*, requires the reporting of a deferred outflow of resources or a deferred inflow of resources for the changes in fair value of hedging derivative instruments, and Statement No. 60, *Accounting and Financial Reporting for Service Concession Arrangements*, requires a deferred inflow of resources to be reported by a transferor government in a qualifying service concession arrangement. This Statement amends the financial statement element classification of certain items previously reported as assets and liabilities to be consistent with the definitions in Concepts Statement No. 4. This Statement also provides other financial reporting



guidance related to the impact of the financial statement elements deferred outflows of resources and deferred inflows of resources, such as changes in the determination of the major fund calculations and limiting the use of the term deferred in financial statement presentations. This Statement is effective for reporting periods beginning after December 15, 2012. Currently, we are evaluating the impact of this Statement on our financial statements.

During 2012, the GASB issued Statement No. 67 – *Financial Reporting for Pension Plans an amendment of GASB Statement No. 25*. This Statement is to improve financial reporting by state and local governmental pension plans. This Statement results from a comprehensive review of the effectiveness of existing standards of accounting and financial reporting for pensions with regard to providing decision-useful information, supporting assessments of accountability and interperiod equity, and creating additional transparency. This Statement replaces the requirements of Statements No. 25 – *Financial Reporting for Defined Benefit Pension Plans and Note Disclosures for Defined Contribution Plans*, and No. 50 – *Pension Disclosures*, as they relate to pension plans that are administered through trusts or equivalent arrangements that meet certain criteria. This Statement is effective for financial statements for fiscal years beginning after June 15, 2013 and earlier application is encouraged. Currently, we are evaluating the impact of this Statement on our financial statements.

During 2012, the GASB issued Statement No. 68 – *Accounting and Financial Reporting for Pensions*. This Statement replaces the requirements of GASB Statement No. 27 – *Accounting for Pensions by State and Local Governmental Employers*, as they relate to pensions that are provided through pension plans administered as trusts or equivalent arrangements that meet certain criteria. This Statement and Statement No. 67 mentioned above establish a definition of a pension plan that reflects the primary activities associated with the pension arrangement - determining pensions, accumulating and managing assets dedicated for pensions, and paying benefits to plan members as they come due. This Statement is effective for fiscal years beginning after June 15, 2014, and earlier application is encouraged. Currently, we are evaluating the impact of this Statement on our financial statements.

Note 4 – Change in Accounting Principle (Change in Reporting Entity)

Previously, we did not consolidate the financial results of the PHEAA Student Loan Trust I (Trust) into our financial results, because the Trust was legally separate and fiscally independent from the PHEAA Student Loan Foundation, Inc. (Foundation). On July 14, 2011, we created the PHEAA Student Loan Trust 2011-1 (2011-1 Trust) to securitize student loans and related assets, and to acquire student loans from the Foundation and issue promissory notes secured by a pledge of such assets. The 2011-1 Trust was legally separate and fiscally independent from the Foundation (similar to the Trust). As a result, we determined that the Trust and the 2011-1 Trust should be component units of the Foundation in order to keep our financial reports from being misleading due to the material relationship of the Trust and the 2011-1 Trust with the Foundation. In addition, the Trust and the 2011-1 Trust are blended component units, because they provide services entirely to the Foundation. As blended component units, we consolidated the financial activities of the Trust and the 2011-1 Trust into the Foundation’s financial results and restated all prior periods presented in our financial results.

The PHEF no longer provided services to outside third parties in the form of grants and scholarships used to promote nursing education during the 2011-12 fiscal year, but rather provided services entirely to us. As a result, we determined that the PHEF should be a blended component unit of PHEAA, instead of a discretely presented component unit. As a blended component unit, we consolidated the financial activities of PHEF into our financial results and restated all prior periods presented in our financial results.

In the table below, we show the impact of the above change on ending net assets as of June 30, 2011.

Change in total net assets:

As of June 30, 2011 (in thousands)	As reported	PHEF	Trust	Eliminations	Restated
Total net assets	\$ 672,488	1,294	34,470	(25,031)	683,221



Note 5 – Federal Student Loan Reserve Fund (Federal Fund) and Assets Held for the U.S. Department of Education

The following table shows the detail of the net assets held by us for ED in the Federal Fund.

As of June 30 (in thousands)	2012
<u>Assets</u>	
Cash	\$ 1,355
Receivable from the U.S. Department of Education	68,241
Other receivables	515
Total assets	70,111
<u>Liabilities</u>	
Accounts payable and accrued expenses	3,000
Amounts payable to PHEAA	203,547
Total liabilities	206,547
Net liabilities	\$ (136,436)

Under the Higher Education Amendments of 1998, we are to act as a fiduciary in managing the assets of the Federal Fund.

Under current law, we are required to manage the Federal Fund so net assets are greater than 0.25% of the original principal balance of outstanding guarantees. Historically, ED has calculated this ratio at September 30, which is the close of the federal fiscal year, based upon regulatory reports that we file with ED.

As of June 30, 2012, we have managed the cash flow of the Federal Fund in a manner to assure our customers that sufficient funds are available to continue to pay default claims by not transferring default aversion fees that are due to us. In addition to paying default claims, we pay our share of retention on defaulted loan collections from the Federal Fund.

As of June 30, 2012, we reported in the Statement of Net Assets \$67.1 million in the line item “Federal Student Loan Reserve Fund assets held for the U.S. Department of Education, net”, which is sum of the Federal Fund’s total assets less accounts payable and accrued expenses.



Note 6 – Cash and Investments

The following table shows the carrying value of cash and cash equivalents (unrestricted and restricted), investments (unrestricted and restricted), and the cash on deposit.

As of June 30 (in thousands)	2012
Cash and cash equivalents	\$ 83,072
Restricted cash and cash equivalents	279,309
Restricted cash and cash equivalents – due to customers	91,135
Investments	407,752
Restricted investments	49,214
Carrying value	\$ 910,482

The following table shows the fair value and maturities of our cash equivalents and investments as of June 30, 2012.

(In thousands)	Fair Value	Maturities (in years)		
		Less than 1	1 to 10	More than 10
<u>Cash equivalents</u>				
Money market funds	\$ 316,247	316,247	-	-
Commercial paper	66,436	66,436	-	-
	\$ 382,683	382,683	-	-
<u>Investments</u>				
State Treasury investment pool	\$ 454,154	454,154	-	-
Ultra short-term bond fund	299	-	299	-
	454,453	454,154	299	-
Total cash equivalents and investments	\$ 837,136	836,837	299	-

The board of directors authorized the investments guidelines and we govern our investments by using the “prudent person” rule under our investment policy. Generally, our investments are limited to U.S. Government securities, U.S. Government agency securities, federal instrumentalities sponsored by U.S. agencies, high-grade commercial paper, repurchase agreements collateralized by U.S. Treasury obligations, certificates of deposit, bankers’ acceptances eligible for purchase by the Federal Reserve System, and other investments approved by the board of directors from time to time.

The prudent person rule requires the contractor shall exercise: the judgment, care, skill, prudence and diligence under the circumstances then prevailing, which persons of prudence, discretion and intelligence, acting in a like capacity and familiar with such matters would use in the conduct of an enterprise of like character and with like aims by diversifying the investments of the funds, so as to minimize the risk, considering the probable income as well as the probable safety of their capital.

We manage our portfolio in such a manner that assures that funds are available as needed to meet the immediate and/or future operating requirements. This is accomplished by structuring the portfolio so that securities mature concurrent with cash needs to meet anticipated demands. At maturity or liquidation, such monies shall be reinvested according to our investment guidelines and the prudent person rule described above.



Restricted cash and cash equivalents include amounts restricted under bond indentures and financing agreements, which are held by a trustee and managed under the provisions of the agreements. Restricted cash and cash equivalents also include amounts due to customers.

The Commonwealth of Pennsylvania Treasury Department's Bureau of Cash Management and Investments maintain the State Treasury investment pool for the benefit of all Commonwealth funds, which is governed by the provisions of the State Treasury investment policy. The Treasury Department created separate pools, Pools 99 and 198, within the Commonwealth Investment Program (CIP), each with its own distinctive investment strategies, goals, and holdings that reflect the differing needs of Commonwealth funds for income, cash flows, and investment risk tolerance.

Pool 99 is a liquid vehicle within the CIP, which consists of short-term fixed income and cash and provides a high degree of liquidity and security but only modest returns. Pool 99 is organized similarly to a money market fund, with an expectation of a stable net asset value of \$1 per share. The value of a share in Pool 99 is calculated daily, incorporating all realized and unrealized gains and losses, and any cash returned from investments. All gains and losses are distributed to participants monthly to re-set the value to \$1 per share. Pool 99's performance is benchmarked to the yield on the three-month Treasury bills rate. As of June 30, 2012, our investments in Pool 99 were \$346.7 million.

Pool 198 is a variable net asset value per share investment vehicle, which uses longer-term fixed income, alternative investments and equity securities to generate enhanced investment returns over time. The funds in Pool 198 are intended to weather short-term ups and downs in the market in the interest of long-term capital appreciation. Pool 198 operates much like a mutual fund: depending on the market conditions, an account owner who makes a withdrawal may realize a gain or a loss. Shares in Pool 198 are priced at the most recent net asset value per share, which fluctuates daily. As of June 30, 2012, our investments in Pool 198 were \$107.5 million.

For more information on Pools 99 and 198, see the Pennsylvania Treasury annual investing report for fiscal year ending June 30, 2011, which can be found at www.patreasury.gov. A link to the above mentioned annual investing report can be found at the bottom of the home page.

Deposits and investments have certain risks that have the potential to result in losses, and those risks are described in the following section.

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. We manage our exposure to interest rate risk by structuring our investment portfolio so that investments mature to meet cash requirements for ongoing operations and investing operating funds primarily in shorter-term investments.

Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. We minimize our credit risk by limiting investments to authorized investments that have a higher credit rating and diversifying the investment portfolio so potential losses on individual investments will be minimized. This risk is measured by the assignment of a rating by a nationally recognized statistical rating organization.

As of June 30, 2012, all of our investments in commercial paper were rated A-1 and higher. As of June 30, 2012, \$55.0 million of our investments in money market funds were rated AAAm and \$261.2 million were rated Aaa. As of June 30, 2012, \$299 thousand of our mutual funds were rated Aaa. As of June 30, 2012, \$454.2 million invested in the State Treasury investment pool were not rated.



Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, we would not be able to recover deposits or collateral securities that are in the possession of an outside party.

We manage the assets of the Federal Fund and as of June 30, 2012, we had \$34.5 million of deposits with financial institutions in excess of the federal depository insurance limits.

Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of our investment in a single issuer. Our investment policy does not contain requirements that limit the amount that can be invested in any one issuer.

As of June 30, 2012, we did not have investments in any one issuer that represented 5% or more of our total investments.

Note 7 – Student Loans Receivable, net

The following table shows our student loan holdings.

As of June 30 (in thousands)	2012
FFEL:	
Consolidation	\$ 5,692,461
Stafford	1,492,350
PLUS	200,431
Supplemental Loans for Students	944
	<u>7,386,186</u>
HEAL	86,761
Uninsured loans	47,422
Unamortized premium on loan purchases	27,520
Unamortized loan origination costs	8,086
	<u>7,555,975</u>
Allowance for loan losses	<u>(16,170)</u>
Student loans receivable, net	\$ 7,539,805

Allowance for loan losses

We estimated and established an allowance for loan losses based upon our continuing evaluation of our student loan portfolio, past and anticipated loss experience, current operating information, and changes in economic conditions. We maintain the allowances for loan losses at a level that is adequate to absorb estimated incurred losses, but our evaluation is inherently subjective and the required allowances may significantly change in the future.

When a student loan defaults, the guarantor reimburses the lender based on the disbursement date of the student loan. We record a charge-off for the difference between the ending balance of the student loan and the reinsurance rate. In the following table, we report the “provision for losses – FFEL program loans” and the “provision for losses - other program loans (Non-FFEL)” as the “provision for loan losses” in the Statement of Revenues, Expenses, and Changes in Net Assets.



We present an analysis of our allowance for loan losses related to student loans in the following table.

As of June 30 (in thousands)	2012
Balance at beginning of period (Restated)	\$ 16,729
Provision for losses – FFEL program loans	4,194
Provision for losses – other program loans (Non-FFEL)	(1,108)
Charge-offs	(3,645)
Balance at end of period	\$ 16,170

Note 8 – Capital Assets

Capital asset activity for the year ended June 30, 2012 was as follows:

(In thousands)	Beginning Balance	Additions	Retirements	Ending Balance
Land	\$ 2,946	-	-	2,946
Buildings and improvements	66,933	1,482	(59)	68,356
Software development	15,994	3,332	(4,138)	15,188
Purchased software	18,763	1,110	(7,862)	12,011
Other, principally information technology equipment	36,838	3,915	(13,544)	27,209
	141,474	9,839	(25,603)	125,710
Less accumulated depreciation for:				
Buildings and improvements	(33,945)	(1,649)	29	(35,565)
Software development	(9,244)	(3,218)	4,138	(8,324)
Purchased software	(16,066)	(592)	7,862	(8,796)
Other, principally information technology equipment	(28,591)	(2,213)	13,485	(17,319)
	(87,846)	(7,672)	25,514	(70,004)
	\$ 53,628	2,167	(89)	55,706

Depreciation expense for the year ended June 30, 2012 was \$7.7 million.



Note 9 – Notes and Bonds Payable and Other Financings

Activity for notes and bonds payable and other financings as of and for the year ended June 30, 2012, was as follows.

(In thousands)	(Restated) Beginning Balance	Additions	Reductions	Ending Balance	Amounts Due within One Year
Student loan auction rate bonds, floating rate notes, variable rate notes and financings:					
Student loan auction rate security bonds, due 2022 - 2047, at weighted-average rates of 0.44% as of June 30, 2012.	\$ 6,352,825	-	(2,802,550)	3,550,275	-
Deferred amount on current refunding of student loan auction rate security bonds.	(2,137)	-	2,137	-	-
Student loan floating rate notes, due 2016 - 2038, at weighted-average rates of 0.38% as of June 30, 2012.	1,601,603	1,676,400	(388,255)	2,889,748	-
Deferred gain on bond refundings of student loan floating rate notes	-	221,096	(20,191)	200,905	-
Deferred amount on current refundings of student loan floating rate notes.	(4,013)	(1,688)	740	(4,961)	-
Student loan variable rate funding notes, due 2013, at an estimated weighted-average rate of 0.78% as of June 30, 2012.	1,127,643	-	(191,867)	935,776	-
Deferred amount on current refunding of student loan variable rate funding notes.	(4,096)	-	1,585	(2,511)	-
Student loan financings, due on demand at weighted-average rates of 0.97% as of June 30, 2012.	135,800	-	(15,800)	120,000	120,000
	<u>\$ 9,207,625</u>	<u>1,895,808</u>	<u>(3,414,201)</u>	<u>7,689,232</u>	<u>120,000</u>



(In thousands)	(Restated) Beginning Balance	Additions	Reductions	Ending Balance	Amounts Due within One Year
Other financings:					
Term financings, due 2029 – 2030, at zero percent interest as of June 30, 2012.	\$ 65,459	-	(6,125)	59,334	-
Capital acquisition refunding bonds, due 2012 - 2027, at weighted- average rates of 5.09% as of June 30, 2012.	62,610	-	(16,965)	45,645	2,040
Unamortized discount on capital acquisition refunding bonds	(387)	-	157	(230)	-
	127,682	-	(22,933)	104,749	2,040
	\$ 9,335,307	1,895,808	(3,437,134)	7,793,981	122,040

The note and bond indentures, among other things, require us to comply with various covenants. Student loans and investments collateralize all student loan auction rate notes, floating and variable rate notes, and financings. As of June 30, 2012, \$7.6 billion of student loan principal and related interest receivable and \$272.3 million of cash equivalents collateralized the \$7.5 billion of student loan financings and notes and bonds payable.

The student loan auction rate security bonds, floating rate notes, variable rate funding notes and other term financings are non-recourse obligations to our unrestricted net assets and to the Commonwealth, except for the \$120.0 million of student loan financings, which are a recourse obligation to us.

Student loan auction rate bonds, floating rate notes, variable rate notes and financings

For the year ended June 30, 2012, the student loan auction rate bonds, floating rate notes, variable rate notes and financings had \$1.9 billion of additions, which were offset by \$3.4 billion of reductions.

The change in the student loan auction rate bonds, floating rate notes, variable rate notes and financings was mainly due to the bond refunding that took place on July 14, 2011. On July 14, 2011, we purchased and cancelled \$1.9 billion of taxable auction rate security bonds and \$433.6 million of tax-exempt auction rate security bonds from the 1997 Master Trust for \$2.1 billion that resulted in a \$221.1 million deferred gain on tender. On that same day, the 2011-1 Trust issued \$1.7 billion of floating rate notes with an interest rate of 3-month LIBOR plus 1.10% and a final maturity date of June 25, 2038. The \$1.7 billion of floating rate notes were secured by cash and a pool of student loans that were originated under the FFEL and the HEAL programs. The deferred gain on tender mentioned above will be amortized over the life of the new floating rate notes or over the remaining life of the cancelled bonds, whichever is shorter. On that same day, we sold \$462.9 million of student loans to a financial institution for \$452.8 million that resulted in a loss on sale of approximately \$10.1 million. We sold the student loans due to uncertain market conditions, transaction timing constraints and maximizing proceeds in connection with the tender.

For the year ended June 30, 2012, we purchased and cancelled \$259.7 million of senior and subordinate auction rate security bonds from the 1997 Master Trust for \$234.4 million that resulted in a \$25.3 million gain. The \$25.3 million gain is classified in the “Statement of Revenues, Expenses, and Changes in Net Assets” as “Gain on Debt Retirement”.



Asset Backed Commercial Paper Conduit Program Overview

During January 2009, the U.S. Department of Education (ED), together with the Treasury Department and Office of Management and Budget (OMB), established the first federally guaranteed student loan Asset-Backed Commercial Paper (ABCP) Conduit Program. The ABCP Conduit Program was supported first by a liquidity facility provided by The Federal Financing Bank (a government corporation, under the general supervision of the Secretary of the Treasury) and second by a Put Agreement with ED to purchase eligible financed student loans.

Straight-A Funding, LLC (Conduit Lender) was a newly created Delaware LLC owned by Global Securitization Services, LLC. The Conduit Lender purchased funding notes from Funding Note Issuers at 97% of the balance of eligible loans (Subsidized and Unsubsidized Stafford, and PLUS loans) pledged and then issued Student Loan Short-Term Notes (SLST Notes) to investors in order to fund purchases of, or increases in, funding notes or repay existing SLST Notes.

The Conduit Lender used a multi-seller conduit approach whereby Sellers, such as PHEAA, receive a common cost of funds but retain the excess cash flow and control over their own pool of Financed Student Loans. Each Seller (PHEAA) established a Funding Note Issuer in the form of a bankruptcy-remote special purpose vehicle (PHEAA Student Loan Company (PHEAA SLC), PHEAA Student Loan Company II (PHEAA SLC II) and PHEAA Student Loan Company III (PHEAA SLC III)). The Seller receives an advance rate of 97% less upfront reserves and closing costs. The funding notes bear a variable interest rate, which is a mechanism for allocating the Conduit Lender's all-in cost of funds pro rata across the Funding Note Issuers.

The Federal Financing Bank (FFB) is a federal government entity providing a 5 year \$60 billion liquidity facility that was established under a Liquidity Loan Agreement with the Conduit Lender for the SLST Notes. The liquidity facility matures on the Put expiration date.

We classified the notes associated with Asset Backed Commercial Paper Conduit Program (ABCP Conduit Program) as "student loan variable rate funding notes". As of June 30, 2012, the student loan variable rate funding notes had an outstanding balance of \$935.8 million. We describe in more details below the transactions that we entered into as part of the ABCP Conduit Program.

ABCP Conduit Program Transactions

PHEAA Student Loan Company (PHEAA SLC)

On June 17, 2009, PHEAA SLC entered into a Funding Note Purchase Agreement (FNPA) with Straight-A Funding (Conduit Lender) in which the Conduit Lender purchased the variable rate funding note at 97% of the collateral value. On that same date, PHEAA received \$800.0 million, which the collateral value of the notes was \$824.7 million. The FNPA states that the Funding Note Issuer (PHEAA SLC) shall repay in full the funding note balance and all accrued ratable financing costs on the final maturity date (December 5, 2013). As of June 30, 2012, the student loan variable rate funding note had an outstanding balance of \$531.9 million.

PHEAA Student Loan Company II (PHEAA SLC II)

On December 10, 2009, PHEAA SLC II entered into a Funding Note Purchase Agreement (FNPA) with Straight-A Funding (Conduit Lender) in which the Conduit Lender purchased the above variable rate funding note at 97% of the collateral value. On December 11, 2009, PHEAA received \$436.4 million, which the collateral value of the notes was \$449.9 million. The FNPA states that the Funding Note Issuer (PHEAA SLC I) shall repay in full the funding note balance and all accrued ratable financing costs on the final maturity date (December 5, 2013). As of June 30, 2012, the student loan variable rate funding note had an outstanding balance of \$280.0 million.



PHEAA Student Loan Company III (PHEAA SLC III)

On December 16, 2009, PHEAA SLC III entered into a Funding Note Purchase Agreement (FNPA) with Straight-A Funding (Conduit Lender) in which the Conduit Lender purchased the above variable rate funding note at 97% of the collateral value. On January 19, 2010, PHEAA received \$182.9 million, which the collateral value of the notes was \$188.6 million. The FNPA states that the Funding Note Issuer (PHEAA SLC III) shall repay in full the funding note balance and all accrued ratable financing costs on the final maturity date (December 5, 2013). As of June 30, 2012, the student loan variable rate funding note had an outstanding balance of \$123.9 million.

Other financings

For the year ended June 30, 2012, the other financings were reduced by \$22.9 million, which was primarily due to management exercising a call option on \$15.0 million of Capital Acquisition Refunding Bonds, Series 2001, and scheduled debt payments. The Capital Acquisition Refunding Bonds, Series 2001, have a final maturity date of December 15, 2027.

Debt service requirements

The following table displays the debt service requirements based upon the stated maturities for the student loan auction rate bonds, floating rate notes, variable rate notes and financings, and the capital and other financings and estimated interest rates for the variable-rate debt.

(In thousands) Year of Maturity	Student Loan Auction Rate Bonds, Floating Rate Notes, and Variable Rate Notes and Financings		Other Financings	
	Principal	Interest	Principal	Interest
2013	\$ 120,000	56,695	\$ 2,040	2,553
2014	935,776	52,431	2,125	2,161
2015	-	49,354	2,220	2,050
2016	-	49,354	2,315	1,934
2017	13,678	49,291	2,420	1,814
2018-2022	324,079	240,051	13,970	7,047
2023-2027	105,181	233,935	17,820	3,014
2028-2032	213,022	221,582	62,069	64
2033-2037	809,504	213,892	-	-
2038-2042	1,800,509	97,716	-	-
2043-2047	3,174,050	32,410	-	-
	\$ 7,495,799	1,296,711	\$ 104,979	20,637

As of June 30, 2012, \$7.5 billion of the \$7.7 billion of the student loan notes, bonds and financings were variable-rate debt, which have interest rates that reset on various dates. Of the \$7.5 billion, interest rates on \$14.9 million reset based on auctions every 7 days, \$3.4 billion reset based upon auctions every 28 days, \$169.7 million reset based upon auctions every 35 days, \$3.0 billion is indexed to the 1-month or 3-month LIBOR, and \$935.8 million is conduit financing.

Notes and bonds payable, as well as all other debt, are limited obligations payable only from the pledged assets. We have no taxing power, and the Commonwealth is not obligated to pay the principal, redemption price, if any, or interest on any of our debt.

Note 10 – Other Long-Term Liabilities

Compensated Absences

Other long-term liabilities consist of compensated absences. In the table below, we present the changes in compensated absences as of June 30, 2012:

(In thousands)	
Balance as of July 1, 2011	\$ 15,253
Increases during the year	2,042
Decreases during the year	(588)
Balance as of June 30, 2012	\$ 16,707
Current portion	\$ 588
Long-term portion	16,119
Total compensated absences	\$ 16,707

Note 11 – Leases

Operating Lease

We lease office space, information technology and other equipment under operating leases expiring during the next six years. In most cases, we expect the leases to be renewed or replaced by other leases in the normal course of business. For the year ended June 30, 2012, total operating lease expense was \$15.2 million.

Future minimum lease payments under noncancelable operating leases (with initial or remaining lease terms in excess of one year) as of June 30, 2012 are:

(In thousands)	
2013	\$ 11,659
2014	10,234
2015	9,057
2016	8,557
2017 and thereafter	8,951
Total minimum lease payments	\$ 48,458

Capital Lease

In the past, we entered into capital leases on various pieces of information technology equipment. As of June 30, 2012, our obligations under capital leases were \$149 thousand.

Note 12 – Retirement and Other Postemployment Benefits

Retirement Plan

Plan Description

We contribute to the Commonwealth of Pennsylvania State Employees' Retirement System ("SERS"). SERS was established under the provisions of Public Law 858, No. 331. SERS is the administrator of a cost-sharing multiple-employer defined benefit retirement plan established by the Commonwealth to provide pension benefits for employees of state government and certain independent agencies. SERS is a component unit of the Commonwealth and is included in the Commonwealth's financial report as a pension trust fund.

SERS provides retirement, death, and disability benefits. Article II of the Commonwealth of Pennsylvania's Constitution assigns the authority to establish and amend the benefit provision of the plan to the General Assembly.

Employees who retire at age 60 with three years of service or with 35 years of service if under age 60, are entitled to a normal annual retirement benefit. Most members of SERS, and all state employees hired after June 30, 2001 are Class AA members. The multiplier for Class AA is 1.25, which translates into an annual benefit of 2.5% of the member's highest three-year average salary times years of service. Most members vest with five years of credited service.

On November 23, 2010, the Governor signed H.B. 2497 into law as PA Act 120. This legislation preserved the benefits in place for all members prior to January 1, 2011, but mandated a number of benefit reductions for members that join SERS on or after January 1, 2011. Below is a listing of some of the benefit reductions that are included in Act 120:

- Creates a new A-3 and an optional A-4 Class of Service for future non-judicial employees (Class A-3 members will contribute 6.25% of their pay toward their benefit, and they will accrue benefits at 2% of their final average salary for each year of credited service. Class A-4 members will contribute 9.3% of their pay toward their benefit, and they will accrue benefits at 2.5% of their final average salary for each year of credited service);
- Increases the vesting period for Class A-3 and A-4 members to 10 years;
- Increases normal retirement age for Class A-3 and A-4 members from 60 to 65;
- Gradually increases funding through the use of collars that cap employer contribution rate increases;
- Implements a shared risk provision that introduces the possibility of higher or lower member contribution rates for future members; and
- Re-amortizes the SERS existing liabilities over 30 years through an actuarial "Fresh Start".

As a pension trust fund of the Commonwealth, SERS issues an audited comprehensive annual financial report (CAFR) that includes financial statements and required supplementary information. The SERS CAFR is available on-line at www.sers.state.pa.us, select "Publications" and select "CAFR – Comprehensive Annual Financial Reports". Written requests for the SERS CAFR should be directed to the following address: State Employees' Retirement System, 30 North Third Street, Suite 150, Harrisburg, Pennsylvania 17101-1716.

Funding Policy

The board of directors of SERS establishes our contribution requirements. Members are required to contribute to the plan and most member contribution rates are set at 6.25% of annual covered salary. As an employer, we are required to contribute at an actuarially determined rate. As noted above, the Governor signed Act 120 into law on November 23, 2010, which gradually increases funding with collars (limits) that cap employer contribution rate increases.



For Fiscal Year 2012-13, the employer contribution rate will be 8.43% for the “A” Class of Service employees, 10.51% for the “AA” Class of Service employees and 7.29% for the “A-3” and “A-4” Class of Service employees. The majority of our employees are within the AA class of service. For the Fiscal Year 2011-12, the employer contribution rates were 5.59% for the “A” Class of Service employees, 6.99% for the “AA” Class of Service employees and 4.83% for the “A-3” and “A-4” Class of Service employees.

According to the Commonwealth of Pennsylvania SERS 2011 actuarial report, Schedule K, page 2 (Projection of Expected Contributions and Benefits – Reflecting Act 120 Collars), the blended fiscal projections indicate the employer’s rate will increase to 13.8% in 2013, increase to 32.2% by 2018, and remain above 29% through 2022. For the year ended June 30, 2012, 2011 and 2010, our contributions were \$7.6 million, \$4.4 million and \$3.2 million, respectively and these contributions were equal to the required contributions set by SERS.

Other Postemployment Benefits

Plan Description

The Commonwealth of Pennsylvania (Commonwealth) sponsors the Retired Employees’ Health Program (REHP). We participate in the Commonwealth’s REHP, a single-employer defined benefit postemployment healthcare plan administered by the Pennsylvania Employees’ Benefit Trust Fund (PEBTF), acting as a third-party administrator on behalf of the Commonwealth’s Office of Administration. The REHP provides health care and prescription drug plan benefits to eligible Commonwealth retirees, and their eligible dependents. The REHP’s benefit provisions are established and may be amended by the Commonwealth of Pennsylvania’s Office of Administration.

While the Commonwealth accounts for the REHP as a single employer plan, we account for our participation in the plan as a cost-sharing employer, because the plan is administered like a cost-sharing plan with a single actuarial valuation and the Commonwealth allocates annual OPEB costs to Commonwealth funds and component units, consistent with a pooling arrangement. Additionally, the Commonwealth structured the REHP so that employer contributions are irrevocable, plan assets are dedicated to providing benefits to retirees and their beneficiaries in accordance with the terms of the plan, and plan assets are legally protected from creditors of the employer(s) or plan administrator.

The REHP does not issue stand alone financial statements, however REHP note disclosures will be included in the Commonwealth’s CAFR for the year ended June 30, 2012. For additional information on the REHP including the Commonwealth’s total Other Post Employment Benefit (OPEB) expenses, funded status, funding progress, actuarial accrued liability, and the actuarial assumptions used to determine these amounts for the Commonwealth’s REHP, a complete actuarial report is available for review at www.budget.state.pa.us (select Financial Reports and under the heading “Special Reports” select “Actuarial Valuation of the Commonwealth’s Post-Retirement Medical Plan (September 2011)).

Funding Policy

REHP contribution requirements are established by the Office of Administration and the Governor’s Budget Office. All employing agencies and certain plan members of the Commonwealth must contribute specified amounts to the REHP.

REHP plan members with a retirement date between July 1, 2005 and June 30, 2007, must contribute 1.0% of their final annual gross salary toward the cost of REHP coverage. REHP plan members with a retirement date on or after July 1, 2007, must contribute a percentage of their final annual gross salary toward the cost of REHP coverage. The contribution rate shall be equal to the active employee contribution rate in effect at the date of retirement, which is a percentage of the employee’s final annual gross salary. The contribution rate shall change thereafter in accordance with the active employee contribution.

For the years ended June 30, 2012, 2011 and 2010, our annual contribution rate was \$3.3 million, \$3.2 million and \$2.4 million, respectively, and as of June 30, 2012, 2011 and 2010, we have made all required contributions to the



REHP as determined by the Office of Administration. The monthly contribution rate was based on a projected per retiree cost for the related fiscal years times the estimated number of PHEAA retirees enrolled in the REHP.

Effective July 1, 2012, our contribution rate will be \$278 thousand per month or \$3.3 million annually. This current level of funding generally represents an amount needed to fund ongoing annuitant health care costs for the current year with a smaller portion representing advance funding.

The Statements of Funded Status and Funding Progress are disclosed in the Commonwealth's CAFR, Note I – Pension and Other Postretirement Benefits for the year ended June 30, 2011. The June 30, 2011, Commonwealth's CAFR can be accessed on-line at www.budget.state.pa.us, select "Financial Reports" and select "Comprehensive Annual Financial Reports".

Note 13 – Servicing Fees

As a servicer, we are responsible for servicing, maintaining custody of, and making collections on student loans. We earn servicing fee revenue by servicing student loans owned by third parties. We categorize revenue earned from loans owned by financial institutions and secondary markets as "Commercial Servicing"; whereas, we categorize revenue earned from loans owned by ED as "FLS Servicing". We also categorize revenue earned from providing systems for other servicers and guarantors to use as "Remote Servicing".

For the year ended June 30, 2012, total servicing revenues were \$234.7 million. For the year ended June 30, 2012, we were servicing on average \$115.8 billion of loans for third party customers. For the year ended June 30, 2012, customers using our servicing systems serviced on average \$24.2 billion of loans. For the year ended June 30, 2012, other FFELP guarantors were managing on average \$3.5 billion of guarantees using our computer services.

Our servicing agreements, some of which expired during the fiscal year ended June 30, 2012, have contractual terms at inception ranging from three years to life of loan. Under our servicing agreements, we generally agree to reimburse customers for any claims, losses, liabilities, or expenses that arise out of or relate to our acts or omissions with respect to services provided under such agreements. We record a provision for estimated claims under the agreements as "other" operating expenses in the financial statements.

For the year ended June 30, 2012, four loan-servicing customers provided \$144.2 million of servicing fees. No other individual customer provided servicing revenues more than 5% of total servicing fees for the year ended June 30, 2012.



Note 14 – Segment Information

We generally finance student loan portfolios by issuing notes, bonds, and other financings and we pledge the earnings to support the debt. Because we pledge the revenue stream of the student loan portfolios to support the debt, we are reporting condensed financial information about this segment. The notes, bonds, and other financings related to this segment are limited obligations payable only from the pledged assets.

Statement of Revenues, Expenses, and Changes in Net Assets

For the year ended June 30 (in thousands)	2012
Interest revenue	\$ 163,373
Interest expense	(98,304)
Net interest revenue	65,069
Provision for loan losses	(3,141)
Net interest revenue after provision for loan losses	61,928
Gain on student loan sales, net	91,643
Total operating revenues	153,571
Operating expenses	(44,726)
Operating income	108,845
Financial aid	(17)
Income before transfers	108,828
Transfers to unrestricted net assets	(160,967)
Change in net assets	(52,139)
Net assets, beginning of period (Restated)	253,880
Net assets, end of period	\$ 201,741



Statement of Net Assets

As of June 30 (in thousands)	2012
Current assets:	
Restricted cash and cash equivalents	\$ 272,286
Student loans receivable, net	920,685
Interest income receivable	103,444
Deferred financing costs, net	5,082
Other assets	113
Total current assets	1,301,610
Long-term assets:	
Student loan receivable, net	6,583,431
Deferred financing costs, net	33,892
Total long-term assets	6,617,323
Total assets	7,918,933
Current liabilities:	
Accounts payable and accrued expenses	27,960
Student loan financings and notes and bonds payable, net	120,000
Total current liabilities	147,960
Long-term liabilities:	
Student loan financings and notes and bonds payable, net	7,569,232
Total long-term liabilities	7,569,232
Total liabilities	7,717,192
Net assets:	
Restricted for debt service	201,741
Total net assets	\$ 201,741



Statement of Cash Flows

For the year ended June 30 (in thousands)	2012
<u>Cash flows from operating activities</u>	
Interest received on student loans	\$ 218,677
Principal received on student loans	990,293
Student loan purchases	(7,533)
Student loan sales, including net gains and losses	595,990
Payment of operating expenses	<u>(54,477)</u>
Net cash provided by operating activities	1,742,950
<u>Cash flows from noncapital financing activities</u>	
Proceeds from the issuance of noncapital debt	1,676,400
Principal paid on noncapital debt	(3,197,568)
Interest paid on student loan financings and notes and bonds payable	(93,163)
Other	<u>(172,679)</u>
Net cash used for noncapital financing activities	(1,787,010)
<u>Cash flows from investing activities</u>	
Interest received on investments	<u>172</u>
Net cash provided by investing activities	<u>172</u>
Net change in restricted cash and cash equivalents	(43,888)
Restricted cash and cash equivalents, beginning of period (Restated)	<u>316,174</u>
Restricted cash and cash equivalents, end of period	<u>\$ 272,286</u>

There are twelve separate trusts with parity ratios, a ratio of assets to liabilities. As of June 30, 2012, one trust has a parity ratio of 0.935 and the remaining trusts have parity ratios ranging from 1.024 to 1.122. Four of the twelve trusts have a minimum parity ratio requirement and as of June 30, 2012, the four trusts complied with the minimum parity ratio requirement.

As of June 30, 2012, the 1997 Master Trust that issued auction rate securities holds \$3.2 billion of debt. As of June 30, 2012, the parity ratio for this trust was 1.036. This trust does not have a parity ratio requirement.



Note 15 – Blended Component Units

We consider the PHEAA Student Loan Trust I (Trust), the PHEAA Student Loan Trust 2011-1 (2011-1 Trust), the PHEAA Student Loan Company (PHEAA SLC), the PHEAA Student Loan Company II (PHEAA SLC II) and the PHEAA Student Loan Company III (PHEAA SLC III) blended component units (BCUs) of the PHEAA Student Loan Foundation (Foundation), and the Pennsylvania Higher Education Foundation (PHEF) a BCU of PHEAA.

The Trust and the 2011-1 Trust are legally separate entities and we consider them component units of the Foundation, because of their material relationship with the Foundation. The Trust and the 2011-1 Trust are BCUs of the Foundation, because they provide services entirely to the Foundation.

The PHEAA SLC, PHEAA SLC II and PHEAA SLC III, collectively “PHEAA SLCs”, are legally separate entities and we consider them component units of the Foundation, because the Foundation appointed the PHEAA SLCs governing body and the Foundation could impose its will on the PHEAA SLCs. The PHEAA SLCs are BCUs of the Foundation, because they provide services entirely to the Foundation.

The PHEF is a component unit of PHEAA, because PHEAA appointed a voting majority of the PHEF’s governing board, and PHEAA has the ability to impose its will on PHEF. Previously, we considered the PHEF to be a discretely presented component unit; however, during the 2011-12 fiscal year, PHEF no longer provided services to outside third parties in the form of grants and scholarships used to promote nursing education, but rather provided services entirely to us. As a result, we determined that the PHEF should be a BCU of PHEAA.

As legally separate entities, the student loan financings and notes and bonds payable, net of the BCUs are non-recourse obligations to our unrestricted net assets and to the Commonwealth.

In the statements that follow, we present condensed combining information for the BCUs mentioned above as of and for the period ended June 30, 2012.



Statement of Revenues, Expenses, and Changes in Net Assets

For the year ended June 30, 2012 (in thousands)	PHEAA SLCs	Trust & 2011-1 Trust	Foundation (Total PHEAA SLCs, Trust and 2011-1 Trust)	PHEF	Total BCUs
Interest revenue	\$ 23,516	47,687	71,203	2	71,205
Interest expense	(9,933)	(13,959)	(23,892)	-	(23,892)
Net interest revenue	13,583	33,728	47,311	2	47,313
Provision for loan losses	-	(2,930)	(2,930)	-	(2,930)
Net interest revenue after provision for loan losses	13,583	30,798	44,381	2	44,383
Total noninterest revenue	(1,507)	94,199	92,692	-	92,692
Total operating revenues	12,076	124,997	137,073	2	137,075
Operating expenses	(7,528)	(11,156)	(18,684)	(25)	(18,709)
Operating income	4,548	113,841	118,389	(23)	118,366
Non-operating losses	-	-	-	(32)	(32)
Income before grants and transfers	4,548	113,841	118,389	(55)	118,334
Total grants and transfers	(13,852)	(206,171)	(220,023)	(24)	(220,047)
Change in net assets	(9,304)	(92,330)	(101,634)	(79)	(101,713)
Net assets, beginning of period (Restated)	52,812	34,469	87,281	1,294	88,575
Net assets, end of period	\$ 43,508	(57,861)	(14,353)	1,215	(13,138)



Statement of Net Assets

As of June 30, 2012 (in thousands)	PHEAA SLCs	Trust & 2011-1 Trust	Foundation	PHEF	Total BCUs
Current assets:					
Cash, cash equivalents, and investments (restricted and unrestricted)	\$ 40,537	74,141	114,678	1,223	115,901
Student loans receivable, net	129,116	234,531	363,647	-	363,647
Interest income receivable	14,978	25,917	40,895	-	40,895
Other assets	125	3,552	3,677	-	3,677
Total current assets	184,756	338,141	522,897	1,223	524,120
Long-term assets:					
Student loan receivable, net	792,578	1,722,655	2,515,233	-	2,515,233
Other assets	119	15,363	15,482	-	15,482
Total long-term assets	792,697	1,738,018	2,530,715	-	2,530,715
Total assets	977,453	2,076,159	3,053,612	1,223	3,054,835
Current liabilities:					
Accounts payable and accrued expenses	679	10,134	10,813	8	10,821
Total current liabilities	679	10,134	10,813	8	10,821
Long-term liabilities:					
Student loan financings and notes and bonds payable, net	933,266	2,123,886	3,057,152	-	3,057,152
Total long-term liabilities	933,266	2,123,886	3,057,152	-	3,057,152
Total liabilities	933,945	2,134,020	3,067,965	8	3,067,973
Net assets:					
Restricted for debt service	43,508	(57,861)	(14,353)	-	(14,353)
Restricted for financial aid grant programs	-	-	-	1,215	1,215
Total net assets	\$ 43,508	(57,861)	(14,353)	1,215	(13,138)



Statement of Cash Flows

For the year ended June 30, 2012 (in thousands)	PHEAA SLCs	Trust & 2011-1 Trust	Foundation	PHEF	Total BCUs
Net cash provided by (used for) operating activities	\$ 220,827	(1,352,877)	(1,132,050)	(48)	(1,132,098)
Net cash provided by (used for) noncapital financing activities	(214,074)	1,405,830	1,191,756	(24)	1,191,732
Net cash provided by investing activities	-	68	68	150	218
Net change in cash and cash equivalents (including restricted)	6,753	53,021	59,774	78	59,852
Restricted cash and cash equivalents, beginning of period (including restricted) (Restated)	33,784	21,120	54,904	845	55,749
Restricted cash and cash equivalents, end of period (including restricted)	\$ 40,537	74,141	114,678	923	115,601

Note 16 – Restrictions on Net Assets

Under Commonwealth law, our purpose is to increase higher education opportunities for Pennsylvania residents. Net assets that we report as unrestricted are statutorily restricted to our purpose. The Higher Education Amendments of 1998 also restricts our use of net assets related to FFEL guaranty activities to fulfilling our guaranty responsibilities and other student financial aid related activities selected by us. Because that restriction is consistent with our statutory purpose, we consider net assets related to those activities to be unrestricted. As of June 30, 2012, unrestricted net assets amounted to \$486.3 million of which net assets related to the guaranty activities were \$111.0 million.

We have net assets that are restricted for debt service that are held under various indentures related to financing our student loan portfolios. As of June 30, 2012, net assets restricted for debt service amounted to \$201.7 million.

We have net assets that are restricted for financial aid grant programs, because of the Commonwealth of Pennsylvania grants and federal grants that relate to specific programs. These net assets are restricted until we disburse program-related grants. As of June 30, 2012, net assets restricted for financial aid grant programs amounted to \$52.2 million.



Note 17 – Risk Management, Contingencies, and Legal Proceedings

Risk Management and Contingencies

We are exposed to various risks of loss, such as theft, damage to and destruction of assets. To handle those risks, we purchase insurance coverage, and there have been no material claims.

Federal programs in which we participate are subject to audit in accordance with the provisions of the U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments and Non-Profit Organizations*. The provisions of this circular do not limit the authority of ED or other federal audit officials to perform, or contract for, audits and evaluations of federal financial assistance programs. Therefore, our operations in current and prior years are subject to audit. We believe we are in substantial compliance with applicable federal regulations and that any adjustment because of future audits will not be material.

On May 29, 2008, the Student Loan Revenue Bonds, Senior Subseries P-1 and P-2 and Subordinate Series Q (collectively, the “Bonds”) issued by us in the original aggregate principal amount of \$150.0 million were selected for examination by the United States Department of Treasury, Internal Revenue Service (“IRS”).

During the course of the examination in November 2010, the IRS advised us that its position is that any potential settlement will include all of our tax exempt bonds issued pursuant to the Indenture dated August 1, 1997 (the “1997 Indenture”), and as a result any potential settlement amount would need to cover the Student Loan Revenue Bonds Senior Series N, Student Loan Revenue Bonds Subordinate Series O, Student Loan Revenue Bonds, Senior Revenue Bonds Series P, Student Loan Revenue Bonds, Subordinate Series Q, Student Loan Revenue Bonds, Senior Revenue Bonds Series W, Student Loan Revenue Bonds, Subordinate Series X, Student Loan Revenue Bonds, Senior Revenue Bonds Series Z, and Student Loan Revenue Bonds, Senior Revenue Bonds Series AA (collectively, the “Tax Exempt Bonds”). As a result of our tender offer completed on July 14, 2011, no PQ Bonds remain outstanding. The remaining Tax Exempt Bonds are presently outstanding in the approximate aggregate principal amount of \$205.3 million.

By letters dated July 21, 2011, the IRS advised that examinations had been formally opened with respect to the remaining Tax Exempt Bonds.

We entered into a closing agreement with the IRS relating to the examination of the Tax Exempt Bonds (the “Closing Agreement”). The Closing Agreement provides that there is no change to the treatment of the interest paid on the Tax Exempt Bonds.

As of December 31, 2010, we accrued \$3.0 million for a loss contingency in our financial statements, as we believed it was probable that a loss contingency existed, and we estimated the range of loss could be \$3 million to \$10 million. On September 30, 2011, we recorded \$5.4 million for the acquired purpose investment (API) liability related to the PQ Bonds and the Student Loan Revenue Bonds, Senior Revenue Bonds Series W, and Student Loan Revenue Bonds, Subordinate Series X.

On October 27, 2011, we entered into a closing agreement with the IRS that required a payment of \$12.3 million to the IRS. This payment discharged the \$5.4 million API liability discussed above, which was paid from funds under the 1997 Indenture. The remaining \$6.9 million was paid from non-indenture funds pursuant to the original \$3.0 million loss contingency and an additional \$3.9 million loss contingency that was recorded during the three months ended September 30, 2011.

Legal Proceedings

On August 26, 2009, PHEAA was served with a copy of a First Amended Complaint in the matter of *Jon H. Oberg v. Nelnet, Inc., et al.*, Civil No. 1:07-cv-960, pending in the United States District Court for the Eastern District of



Virginia. This is a Federal False Claims Act case filed by a former employee of ED. The matter was originally filed under seal in 2007, and the plaintiff was not permitted to serve the defendants until August 2009. ED elected not to intervene in the prosecution of the action. In short, the plaintiff alleged that PHEAA and the other named defendants illegally submitted claims for 9.5% floor loan special allowance payments in violation of applicable law and regulatory guidance. Separately, PHEAA resolved a program review finding with ED regarding a discrete portion of its 9.5% floor loan portfolio and received through requisite audits by ED's independent auditing firm approval to continue billing its 1st and 2nd generation 9.5% floor loans.

As for the lawsuit, on December 1, 2009, the trial court granted PHEAA's request to dismiss the lawsuit as to PHEAA. Thereafter, the plaintiff's attorney advised that he may appeal this decision once the lawsuit resolved as to the additional defendants. Subsequently, the additional defendants settled and on November 18, 2010, a Final Order was entered in this matter, which, among other things, placed the previously dismissed claim against PHEAA among the ended causes. The plaintiff filed a Notice of Appeal on November 22, 2010. Previously dismissed parties filed their brief with the United States Court of Appeals for the Fourth Circuit on April 12, 2011. Oral argument was held, and on June 18, 2012, the United States Court of Appeals for the Fourth Circuit vacated and remanded to the United States District Court in order for the United States District Court to make findings of fact and to apply the arm-of-the-state analysis. Shortly thereafter, Oberg filed a motion to amend the complaint, and following oral argument on August 31, 2012, Oberg's motion was granted. Over Oberg's objections, the Court permitted the Defendants 20 days to file responses to the amended complaint and permitted the Defendants to file individual motions and briefs. We filed a motion to dismiss for which oral arguments are scheduled for October 12, 2012. If our motion to dismiss is granted, it is reasonably possible that Oberg will appeal the decision. Alternatively, if our motion to dismiss is denied, we will continue to vigorously contest this matter and it is reasonably possible that either party would appeal an adverse final decision. As of June 30, 2012, we believe it is remote that a loss contingency exists.

Lastly, we are involved in various legal matters in the normal course of business. We have considered the available information on these legal matters, and the criteria for a loss contingency, as defined by GASB, does not exist as of June 30, 2012.